

#### **PROFILE SYSTEMS & SOFTWARE SA**

Semi-Annual Financial Report
for the Period
from January 1, 2023 to June 30, 2023
(drafted according to article 5 of Law 3556/2007 and the delegated thereby implementing decisions of the BoD of the Capital Market Commission)

PROFILE SYSTEMS & SOFTWARE SA General Commercial Registry (GEMI) No.: 122141660000 NEA SMYRNI ATTICA (SIGROU AVENUE 199)

It is certified that the present Semi-Annual Financial Report concerning the period 01.01.2023-30.06.2023, is the one unanimously approved by the Board of Directors of the Societe Anonyme under the name "PROFILE SYSTEMS & SOFTWARE SA", during the meeting of September 22nd, 2023 and is posted on the internet and legally registered in the General Commercial Registry (GEMI), electronic address www.profilesw.com, where it shall remain at the disposal of the retail investors for a period of at least ten (10) years from the date of its drafting and publication.

### **CONTENTS**

STATEMENTS OF REPRESENTATIVES OF THE BOARD OF DIRECTORS	4
(ACCORDING TO ARTICLE 5 § 2 OF LAW 3556/2007)	4
SECTION F'	21
DETAILS OF FINANCIAL POSITION	
STATEMENT OF COMPREHENSIVE INCOME	
STATEMENT OF CHANGES IN EQUITY	
STATEMENT OF CASH FLOWS	
NOTES TO THE FINANCIAL STATEMENTS	
1. GENERAL INFORMATION ON THE COMPANY AND THE GROUP	2.4
2. BASIS OF PREPARATION OF THE INTERIM FINANCIAL STATEMENTS	
The following table shows the subsidiaries included in the consolidation together with the relative C	
participation rates as well as the activity of each subsidiary	
3. BASIC ACCOUNTING POLICIES	
3.3. Impairment of Non-Current Assets	
4. NEW STANDARDS, INTERPRETATIONS AND AMENDMENT OF EXISTING STANDARDS	
5. FINANCIAL RISK MANAGEMENT	
6. SEGMENT REPORTING	
The Company has chosen to organize its entity according to product and service categories. Specifi	cally, in
the case of the Company, there are two main categories, that of solutions aimed at the wider finar	ncial
sector (such as Finuevo Suite, Finuevo Core, Finuevo Digital, RiskAvert, Axia, Acumen.plus) and tha	t of
solutions aimed at public bodies and organizations and mainly concern the assignment and implen	nentation
of ad hoc projects	52
The Company has chosen to organize its entity in this way, by product categories as above, and no	t by
geographic regions, as it does not consider it representative because "research & development" w	hich is an
important factor for the Company is not related to geographic regions, and also, the results per	
geographical area are likely to be influenced by topical reasons and therefore do not provide reliab	
information. For example, a new customer in a certain geography is billed with licenses that do no	•
next year, even though the same customer is retained next year and billed with maintenance conti	
which are of lower value than licenses	
Nevertheless, for more complete information to the investing public, it is announced that during the	
half of 2023, 56% of the Group's total revenues came from non-domestic customers, while 83% of	
Financial Sector's revenues relate to foreign sales	
7. DISCONTINUED ACTIVITIES	
8. EXPENSE ANALYSIS	
9. INCOME TAX	
10. EARNINGS PER SHARE	
11. TANGIBLE FIXED ASSETS	
12. GOODWILL	
13. INTANGIBLE ASSETS	
14. INVESTMENTS IN SUBSIDIARIES	
15. INVENTORIES	
16. TRADE AND OTHER COMMERCIAL RECEIVABLES	
17. PREPAYMENTS AND OTHER RECEIVABLES	
18. SHORT-TERM INVESTMENTS	
19. CASH AND CASH EQUIVALENTS	
20. SHARE CAPITAL AND SHARE PREMIUM	
21. OWN SHARES	
22. RESERVES	
24. LOANS	
25. GRANT OF STOCK OPTION RIGHTS TO STAFF	
26. GOVERNMENT GRANTS	
27. SUPPLIERS	
E7 ( 99) ( EIEN9	



28. OTHER PAYABLES	65
29. TRANSACTIONS WITH AFFILIATED PARTIES	66
30. LEASES (IFRS 16)	67
31. FAIR VALUE MEASUREMENT	67
32. CONTINGENT LIABILITIES	68
33. POST BALANCE SHEET EVENTS	60



# STATEMENTS OF REPRESENTATIVES OF THE BOARD OF DIRECTORS (ACCORDING TO ARTICLE 5 § 2 OF LAW 3556/2007)

The below statements, which take place according to article 5 par. 2 of Law 3556/2007, as currently in force, are made by the representatives of the Company's Board of Directors, namely the following:

- 1. Charalambos Stasinopoulos son of Panayiotis, resident of Nea Smyrni, 199 Sygrou Ave., **President of the Board of Directors**.
- 2. Spyridon Barbatos son of Antonios-Ioannis, resident of Psichiko Attica, 20 P. Hatzikonstanti str., Vice-President of the Board of Directors.
- 3. Evangelos Angelidis of Ioannis, resident of Nea Smyrni, 31 Adramitiou str., CEO.

The below undersigned, in our capacity stated above, according to the definitions of law (article 5 par. 2 of Law 3556/2007), but also as especially appointed to this end by the Board of Directors of the Societe Anonyme under the name "PROFILE COMMERCIAL AND INDUSTRIAL INFORMATICS SOCIETE ANONYME" and the distinctive title "PROFILE SYSTEMS & SOFTWARE S.A." (Hereinafter called, for short, "Company" or "PROFILE") during the meeting of September 22nd, 2023, we hereby declare and certify that to the best of our knowledge:

- (a) The interim consolidated financial statements of the Company of the period 01.01.2023-30.6.2023, which have been prepared according to the IAS 34 "Interim Financial Reporting", present in a true way the assets and liabilities, the net position and the results of the period of the Company as well as those of the subsidiaries which are included in the consolidation, taken as a whole, according to the provisions of paragraphs 3 to 5 of article 5 of Law 3556/2007 and the delegated thereby implementing decisions of the Board of Directors of the Capital Market Commission, and
- (b) the Semi-Annual Report of the Company's Board of Directors for the first (A') Semester of the fiscal year 2023 presents in a true way the information required under paragraph 6 of article 5 of Law 3556/2007 and the delegated thereby implementing decisions of the Board of Directors of the Capital Market Commission.

Nea Smyrni, September 22nd, 2023 The declarants

Charalambos Stasinopoulos
ID Σ 577589

Spiridon Barbatos ID AE 077416

Evangelos Angelidis ID 1157610



# SEMI-ANNUAL REPORT OF THE BOARD OF DIRECTORS FOR THE PERIOD 01.01.2023-30.06.2023

The present Semi-Annual Report of the Board of Directors of the Company "PROFILE COMMERCIAL AND INDUSTRIAL INFORMATICS SOCIETE ANONYME", which follows, (hereinafter called for short "Report" or "Semi-Annual Report"), has been drawn up and is aligned with the relevant provisions of article 5 of Law 3556/2007 (Government Gazette A' 91/30.04.2007), as applicable, as well as the delegated thereby implementing decisions of the Board of Directors of the Capital Market Commission, and in particular the decisions numbered 1/434/03.07. 2007 and 8/754/14.04.2016, as the latter is still valid to this day after its amendment and by the decision numbered 12A/889/31.08.2020 of the Board of Directors of the Capital Market Commission, and refers to the Interim Consolidated Financial Statements (Consolidated and Corporate) for the period from January 1 to June 30, 2023. The Consolidated and Corporate Financial Statements have been drafted according to the International Financial Reporting Standards (IFRS), as these have been adopted by the European Union.

The present Report comprises, in a concise, but readily understood, substantial and comprehensive way, all the significant individual thematic sections, which are necessary, based on the above legislative context, and depicts in a true and correct way all the related information required by law, in order to reach an essential and in-depth update for the activity, at that particular period, of the Societe Anonyme "PROFILE COMMERCIAL AND INDUSTRIAL INFORMATICS SOCIETE ANONYME", (hereinafter called for short "Company", or "PROFILE"), as well as of the PROFILE Group, in which Group, apart from PROFILE, the following affiliated companies are included:

In particular, the PROFILE Group includes, apart from the parent Company (Issuer), the following affiliated companies:

- ✓ "GLOBALSOFT DEVELOPMENT AND MARKETING OF SOFTWARE AND COMPUTING SYSTEMS MATERIAL SOCIETE ANONYME", with registered office in Nea Smyrni, Attica, in which the Company participates with 97.09%;
- ✓ "PROFILE SYSTEMS & SOFTWARE (CYPRUS) LTD", with registered office in Cyprus, in which the Company participates with 100%;
- ✓ "COMPUTER INTERNATIONAL FRANCHISE LIMITED LIABILITY COMPANY", with registered office in Nea Smyrni, Attica, in which the Company participates with 50.18%; In relation to the said Limited Liability Company it is noted that by virtue of notarial deed under number 5055/01.07.2008 of the Athens Notary Public Haricleia Serveta-Phili, it has been dissolved and is currently under liquidation, that has not been yet concluded;
- ✓ "PROFILE SOFTWARE (UK) LTD", with registered office in the United Kingdom, in which the above Cypriot subsidiary participates with 100%;
- ✓ "PROFILE DIGITAL RECORDING, STORAGE AND RELEASE OF MINUTES OF COURT MEETINGS
  SOCIETE ANONYME", with registered office in Nea Smyrni, Attica, in which the Company
  participates with 100%;
- ✓ "LOGIN S.A.", with registered office in France, in which PROFILE SYSTEMS & SOFTWARE (CYPRUS) LTD participates with 99.92% and PROFILE SOFTWARE (UK) LTD with 0.08%;
- ✓ "PROFILE TECHNOLOGIES COMMERCAIL AND INDUSTRIAL COMPANY SINGLE MEMBER SOCIETE
  ANONYME", with registered office in Thessaloniki, in which the Company participates with
  100%;



✓ "CENTEVO A.B.", with registered office in Stockholm, Sweden and presence through a branch in Oslo, Norway, in which PROFILE SYSTEMS & SOFTWARE (CYPRUS) LTD participates with 100%.

In view of the fact that the Company draws up consolidated and non-consolidated (corporate) Interim Consolidated Financial Statements, this Report is unified, with the main and primary point of reference being the consolidated financial data of the Company and the enterprises included in the consolidation. The reference to non-consolidated financial data in the following analysis takes place at those specific points where this has been deemed appropriate or necessary by the Company's Management for a better understanding of its content and more complete information to the investing public.

This Report is included in its entirety together with the Interim Condensed Financial Statements and the other data and statements required by law in the Half- Annual Financial Report, which concerns the first (A') Semester of the fiscal year 2023 (01.01.2023-30.06.2023).

The thematic Sections of the present Report and their content, are, in particular, as follows:

#### **SECTION A'**

Evolution, performance and position of the Company and Group – Financial and non-financial key performance indicators

In this Section, a concise, legible and comprehensible representation of the evolution, performance, activities and position of all enterprises included in the consolidation is included. This representation takes place in such a way as to provide a balanced, concise and comprehensive analysis regarding the above categories of themes, which corresponds to the size and complexity of the activities of these enterprises. Also at the end of the relevant representation certain indicators are set out (financial and non-financial) which the Company's Management evaluates as useful for a more complete understanding of the above issues.

#### 1. Financial Data

In the first Semester of 2023, the global economy continues to be in a particularly volatile period, of instability and uncertainty, experiencing the effects of the ongoing, although now with reduced intensity, war between Russia and Ukraine that started in February 2022, causing disruptions in the logistics chain, creating intense geopolitical instability and triggering the rise in prices of energy products and raw materials as well as the further rise in inflation as well as, and all their associated challenges. The PROFILE Group managed, within this highly variable, unstable and fluid economic environment of the first Semester of 2023 and despite the negative consequences due to inflationary pressures, to cope with the challenges, strengthening its market shares, increasing its turnover to satisfactory levels, strengthening its assets and maintaining its liquidity and capital adequacy at the highest possible levels.

An important role in this was played by the continuous activity of the Group in the international markets in the field of the Financial sector (a direction in which the Group has consistently invested during the last years), in combination with the undertaking and initiation of the implementation of large projects of the Public Sector. Furthermore, the Group managed to complete complex projects even in a volatile, fluid and uncertain environment.



Specifically, seamless projects are implemented with the Independent Authority for Public Revenue (IAPR), the Chamber of Commerce, the TEKA (Subsidiary Capital Insurance Fund) of the Ministry of Labour, the Army Equity Fund, the Land Registry, the Ministry of the Interior, the Ministry of Justice, the Ministry of Energy, the Ministry of Education and Religious Affairs, the Ministry of Immigration and Asylum and the Deposit and Loan Fund, while new projects are also expected, which consolidate the Profile Group as an important technological partner of the Public Sector.

At the same time the Group, with the utmost sense of responsibility, continues to watch closely the developments in the global and Greek economy and to take every step necessary to ensure the unobstructed continuation of its business activity, in and particularly out of Greece.

Out of the continuous and systematic effort to increase productivity, both of the human and the financial resources, the Group aims at stabilizing the financial indicators and further improving the positive operating results both at Company and —mainly— Group level.

#### 2. Evolution and performance of the Group

The course of the Group's main Consolidated economic fundamentals during the last two years and during the first (A') semester of 2023 and respectively of 2022 and 2021 is as follows:

THE GROUP					
(Amounts in EUR)	31.12.2022	31.12.2021	30.06.2023	30.06.2022	30.06.2021
Total Assets	47.172.983	43.437.647	49.420.157	45.483.918	42.914.685
Total Equity	27.873.031	24.941.942	28.918.917	25.361.768	21.448.217
Revenue	25.035.221	19.265.835	12.509.175	10.178.957	7.662.269
Gross Profit	11.719.682	9.610.688	5.933.012	4.698.718	3.910.145
Profit before tax	3.826.607	2.575.699	1.883.500	1.477.739	1.071.997
Profit after tax	3.266.348	2.036.804	1.489.509	1.043.769	673.859
EBITDA	6.202.275	5.152.320	3.106.776	2.647.186	2.246.249

In June 2022 the sale of the Ticketing and Customs Operations Management Business Unit took place and in order to provide a more complete and accurate (from a comparative point of view) presentation of the basic Consolidated Financial Results, a table based on "continuing" and "discontinued" activities is presented below.

Note 7 to the financial statements provides details of discontinued activities.

6M 2023				6M 2022		
GROUP	Total	Continuing activities	Discontinued activities (*)	Total	Continuing activities	Discontinued activities (*)
Turnover	12.509.175	12.509.175	-	10.508.424	10.178.957	329.467
Profit before tax	1.883.500	1.883.500	-	2.874.430	1.477.739	1.396.691
Profit after tax	1.489.509	1.489.509	-	2.133.188	1.043.769	1.089.419
EBITDA	3.106.776	3.106.776	-	4.116.107	2.647.186	1.468.921

<sup>(\*)</sup> including the profit on the sale of the business segment



#### Turnover, EBITDA of "continuing" activities

The turnover from continuing activities amounted to  $\le$  12,509 thousand compared to  $\le$  10,179 thousand in the corresponding period of 2022, showing an increase of 23%, as a result of both the company's extroverted policy against the general uncertainty that dominates the economic environment, and of its activity in Public Sector projects. The EBITDA/Turnover percentage of the group's continuing activities reached 25%, while profits after taxes increased to  $\le$  1,489 thousand from  $\le$  1,044 thousand in the corresponding period of 2022.

### 3. Financial and non-financial key performance indicators

Listed below are certain measurable indicators, financial and non-financial, that relate to the key performance, position and financial status of the Group and the Company.

	THE GROUP		THE.CC	DMPANY	
	30.06.2023	31.12.2022	30.06.2023	31.12.2022	
Asset Capitalization: (The indicator measures the proportion of funds allocated to fixed assets)	38,88%	39,43%	49,57%	51,99%	
Equity/ Fixed Assets: (The indicator measures the capital structure)	1,50	1,50	1,18	1,20	
Days Sales Outstanding-DSO: (The indicator measures the days required to collect receivables from customers)	67	85	51	61	
Total Liabilities / Total Equity & Liabilities: (The indicator measures the debt dependency)	41,48%	40,91%	41,37%	37,41%	
Equity / Total Equity & Liabilities: (The indicator measures debt dependency)	58,52%	59,09%	58,63%	62,59%	
Loans / Equity: (The indicator measures the proportion of equity in the total debt)	22,18%	23,91%	23,97%	26,55%	
Current Assets / Short-Term Liabilities: (The indicator measures Group's and company's ability to cover short-term obligations with current assets)	1,70	1,89	1,31	1,59	
Return on Assets: (The indicator measures net profit after taxes as a percentage of assets)	3,01%	6,92%	3,41%	6,71%	
Return on Equity: (The indicator measures net profit after taxes as a percentage of Equity)	5,15%	11,72%	5,81%	10,73%	
Gross Profit Margin: (The indicator measures Gross Profit as a percentage of sales)	47,43%	46,81%	42,59%	33,59%	
Net Profit Margin: (The indicator measures net profit after taxes and minority interests as a percentage of sales)	11,92%	13,04%	18,59%	20,41%	

<sup>(\*)</sup> turnover is calculated on a rolling annual basis

### 4. Alternative Performance Measures (APM)

Alternative Performance Measures (APM), according to the definition of the European Securities and Markets Authority, is a financial measure of the historical or future financial performance, financial position, or cash flow which, however, is not defined or specified in the current financial reporting framework. Although not included in the IFRS, APMs should be assessed as ancillary and always in combination with the results arising from the IFRS, with the aim to better understand the operating results of the Group and its financial position, in order to facilitate the decision making for the users of the financial statements.



The Group during the current financial period and its comparative, has not made adjustments to funds of the statements of comprehensive income, statements of financial position or statements of cash flows and has not implemented extraordinary actions or non-recurring revenues or expenses that have a significant effect on the formation of the said indicators.

In the context of the Alternative Performance Measures (APM) the Group sets out the indicator "Earnings before Interest, Taxes, Depreciation and Amortization – EBITDA".

EBITDA is defined as pre-tax profit plus/minus financial and investment results plus total depreciation and amortization. The investment results include profits or (losses) from the revaluation of fixed assets, goodwill and intangible assets impairment as well as profits or (losses) of subsidiaries held for sale. EBITDA also exempts lump-sum and non-recurring charges that are not included in the company's usual activities, such as compensation provisions due to court actions as well as other extraordinary provisions. These readjustments are made so that the said indicator stays comparable and consistent over time, in compliance with and pursuant to the applicable guidelines in relation to the Alternative Performance Measures (APM).

	THE G	GROUP	THE COMPANY		
Continued activities	30.06.2023	30.06.2022	30.06.2023	30.06.2022	
Operating results (Earnings before taxes, funding & investment results) (A)	2.075.992	1.632.930	840.686	(697.430)	
Total Depreciation (B)	1.030.784	1.014.256	422.235	331.725	
EBITDA(A) + (B) = (C)	3.106.776	2.647.186	1.262.921	(365.705)	
Revenue (D)	12.509.175	10.178.957	6.752.635	3.681.970	
(%) EBITDA Margin (C) / (D)	25%	26%	19%	(10%)	

Furthermore, if non-recurring and non-cash charges are not taken into account, the results are as follows:

	THE G	ROUP	THE COMPANY		
	30.06.2023	30.06.2022	30.06.2023	30.06.2022	
EBITDA (C)	3.106.776	2.647.186	1.262.921	(365.705)	
Plus: Stock Option Accounting (E)	105.593	50.575	105.593	50.575	
Plus: Goodwill Impairment of Subsidiary (F)	3.212.369	2.697.761	1.368.514	(315.130)	
Revalued EBITDA (C) + (E) + (F) = (G)	(1.030.784)	(1.014.256)	(422.235)	(331.725)	
(less) Total Depreciation (H)	115.686	115.964	-	-	
Plus: Depreciation from valuation of Login's intangible assets (I)	154.720	167.318	-	-	
Plus: Depreciation from valuation of Centevo's intangible assets (J)	(192.492)	(155.191)	(156.894)	1.710.310	
(plus/ less) Financial Total (K)	2.259.499	1.811.596	789.385	1.063.455	
Revaluated Profit Before Taxes (G) + (H) + (I) + $(J) + (K) = (L)$	(393.991)	(433.970)	(228.441)	126.050	
(less) Income tax (M)	1.865.508	1.377.626	560.944	1.189.505	
Revaluated Profit After Taxes (L) + (M) = (N)	30.06.2023	30.06.2022	30.06.2023	30.06.2022	



#### **SECTION B'**

#### Significant events arising during the first (A') semester of the fiscal year 2023

The significant events that took place, during the period 01.01.2023-30.06.2023 at Group and Company level, as well as their possible influence on the semi-annual Financial Statements, are, in brief, the following:

#### 1. Annual Regular General Meeting of the Company's shareholders

On May 16, 2023, the Annual Regular General Meeting of the Company's shareholders was held at the Company's headquarters (at Syngrou Avenue no. 199), in which shareholders representing 16,294,812 common, registered shares attended in person or by proxy and an equal number of voting rights, i.e. a quorum of 68.02% on a total of 23,956,047 shares and an equal number of voting rights of the Company.

The Annual Regular General Meeting of the Company's shareholders took the following decisions on the agenda issues:

In the 1st issue, it unanimously approved the annual Financial Statements concerning the fiscal year 2022 (01.01.2022-31.12.2022) and the overall Annual Financial Report for the fiscal year in question, which was drawn up in accordance with the provisions of the current regulatory framework and the requirements of the European Single Electronic Format and was published both by posting in the legally registered GEMI (General Commercial Registry) address of the Company's website (https://profilesw.com/), as well as by sending to the website of the regulated market, in which the Company's shares are traded (http://www.athexgroup.gr), as well as to the Capital Market Commission.

<u>In the 2<sup>nd</sup> issue</u>, it unanimously approved the annual Management Report of the Board of Directors, which is included in its entirety in the Minutes of the Company's Board of Directors of April 6, 2023, as well as the Audit Report of the Chartered Auditor-Accountant Mr. Efstratios N. Andreadakis from April 10, 2023 (SOEL Reg. No. 47921) regarding the annual Financial Statements of the fiscal year 2022 (01.01.2022-31.12.2022).

<u>In the 3rd issue</u>, regarding which there was no question of making a decision, the Audit Committee's Annual Report of Proceedings for the fiscal year 2022 (01.01.2022-31.12.2022) was submitted and read to the body of shareholders, in accordance with the provisions of article 44 par. 1 point i of Law 4449/2017, as it applies after its amendment by article 74 par. 4 of Law 4706/2020, for the purpose of fully, adequately and thoroughly informing the shareholders regarding the project of the Commission during the fiscal year in question.

<u>In the 4<sup>th</sup> issue</u>, the distribution of the results of the fiscal year 2022 (01.01.2022-31.12.2022) was unanimously approved and in particular the General Meeting approved the distribution (payment) of a dividend of 975,111.80. Euro (gross amount), i.e. at 0.04 Euro per share (gross amount) to the Company's shareholders for the purpose of further strengthening the capital position and adequacy, as well as the liquidity of the Company.

<u>In the 5<sup>th</sup> issue</u>, it unanimously approved, as a result of a vote carried out by roll call of the shareholders, the overall management that took place by the Board of Directors during the fiscal year that ended on 31.12.2022, as well as the exemption of the Company's Chartered Auditors-Accountants from any liability for compensation for the actions and the general management of the closing fiscal year 2022 (01.01.2022-31.12.2022), as well as for the annual Financial Statements of the fiscal year in question.

In the 6<sup>th</sup> issue, it unanimously approved, following a relevant recommendation-proposal by the Audit Committee, the election of the Audit Company under the name "COOPERATING CHARTERED ACCOUNTANTS SOCIETE ANONYME OF CHARTERED ACCOUNTANTS" which is registered in the public register of article 14 of Law 4449/2017 for conducting the mandatory audit of the annual and semi-annual Financial Statements for the current fiscal year 2023 (01.01.2023-31.12.2023). It is noted that the aforementioned Audit Company will simultaneously undertake the process of issuing the annual tax



certificate and the tax compliance report of the Company for the fiscal year 2022, in accordance with the provisions of Article 65A of Law 4174/2013.

Finally, with this unanimous decision, the General Meeting of shareholders granted the Board of Directors the relevant authorization to enter into a definitive agreement with the aforementioned Audit Company regarding the amount of its fee, for the audit assigned to it for the current fiscal year and the issuance of the tax certificate, as well as to send the elected Audit Company the written notification-order within five (5) days from the date of its election.

<u>In the 7<sup>th</sup> issue</u>, it unanimously approved all the fees, salaries, compensations and other benefits in general, which were paid, in accordance with the approved and applicable Remuneration Policy, to the members of the Board of Directors (executive and non-executive) for the services they provided to the Company during the fiscal year 2022 (01.01.2022-31.12.2022).

<u>In the 8<sup>th</sup> issue</u>, the Remuneration Report of the fiscal year 2022 (01.01.2022- 31.12.2022), which was drawn up in accordance with the provisions of article 112 of Law 4548/2018, contains a comprehensive overview of all the remuneration of its members of the Board of Directors (executive and non-executive), including the CEO, and explains how the Company's Remuneration Policy was implemented for the preceding fiscal year.

In the 9<sup>th</sup> issue, it unanimously approved the fees, salaries, compensations and other benefits in general, which will be paid to the members of the new Board of Directors during the fiscal year 2023 (01.01.2023-31.12.2023), and which are in compliance and alignment with the provisions of the approved and applicable Remuneration Policy of the Company, while with this unanimous decision the relevant permission for advance payment of the aforementioned fees to the above persons for the period until the next Regular General Meeting was granted, in accordance with the provisions of Article 109 of Law 4548/2018, as applicable.

<u>In the 10<sup>th</sup> issue</u>, the election of a new non-executive member of the Board of Directors was announced to the body of the Annual Regular General Meeting to replace the resigned one that took place with the decision of the Board of Directors of the Company dated 21-10-2022, in accordance with the provisions of article 82 par. 1 of Law 4548/2018 and which was registered in GEMI on 10-25-2022.

<u>In the 11th issue</u>, it unanimously approved the amendment of the relevant article 3 of the Company's Articles of Association, and the completion - expansion of the Company's purpose. Finally, with this unanimous decision, it provided the Company's Board of Directors with the mandated authorizations to the President of the General Meeting, to take all the required actions for registration in the General Commercial Register and the timely observance of all publicity formalities.

<u>In the 12<sup>th</sup> issue</u>, it unanimously approved the granting of a license, in accordance with the provisions of article 98 par. 1 of Law 4548/2018, to the members of the Board of Directors and the Directors of the Company, in order to participate in Boards of Directors or in the management of other companies (existing and/or future) that pursue alike, related or similar purposes and to perform acts that fall under the purposes pursued by the Company.

<u>In the 13<sup>th</sup> issue</u> in relation to which no decision was made, the Report of the Independent Non-Executive Members of the Board of Directors was submitted and read to the body of shareholders, in accordance with the provisions of article 9 par. 5 of Law 4706/2020, for the fiscal year 2022 (01.01.2022-31.12.2022).

#### 2. Significant Implementations

The Cooperative Bank of Epirus chose the RiskAvert solution for effective risk management and full coverage of capital requirements calculations, as well as the production of supervisory reports in accordance with the relevant supervisory framework - also known as the "Basel" Framework - of Banks. RiskAvert enables the Bank to benefit from a single and flexible operating platform that ensures data



consistency while providing full control and transparency. By using the RiskAvert solution, the Bank obtains full compliance with the existing and future requirements of the European Union.

Subsequently, the upgraded version of the Acumen.plus platform was introduced to Diamond Trust Bank, providing advanced UX and automation to the modern Treasurer, covering Kenya, Uganda and Tanzania. Acumen.plus meets the bank's technical and operational requirements, enabling greater scalability and incorporating DevOps and Agile methodologies. It enables the transition to new markets quickly and efficiently, with standard products supported by the option of individual products to more complex solutions. In addition, the platform offers users the option to easily access information that significantly contributes to faster decision-making.

At the end of the first Semester of 2023, the modern online platform for providing financing to TMEDE (Engineers and Public Works Contractors Fund) members was presented. The platform with mobile and web application offers users the possibility to apply directly from their mobile or PC with just a few "clicks". The approval and disbursement of the loan by TMEDE Microfinance Solutions, up to the amount of 25,000 euros, takes place in less than 24 hours, ensuring the financing of investment needs, working capital or the immediate payment of outstanding debts. Specifically, for the needs of TMEDE Microfinance Solutions, the Finuevo Suite platform supports Digital Onboarding, Banking-as-a-Service, as well as the entire financial management of loan products to TMEDE members, in a digital and flexible way, significantly reducing implementation time, operating cost and service time.

#### 3. Completing and launching new solutions

During the first (A') semester of fiscal year 2023, the upgraded version of Centevo Suite was presented. The platform incorporates advanced functionality and flexibility to meet the evolving needs of the Asset and Fund Management market, while offering a range of new options. The new functions include commercial transactions for end users, offering the possibility to actively manage their investments, buy, sell and change funds, as well as achieve savings contracts at optional subscription intervals. It also offers secure communication with the customer, where all data exchange is encrypted and managed in accordance with the GDPR regulation.

The announcement of the collaboration with Amazon Web Services (AWS), a leading provider of cloud services was also important, offering Finuevo Suite as an innovative Software-as-a-Service (SaaS) solution. Finuevo Suite combines Finuevo Core and Finuevo Digital, making it a complete banking solution with an innovative state-of-the-art digital banking system. The integration will enable the company's customers to take advantage of the power of the cloud to completely transform their banking operations.

#### 4. Important International Awards

The Profile Group was once again included in important industry reports of important analysts, such as Gartner and Forrester, while it was nominated for a series of distinctions related to the specialization of the products and their functionality.

The most important awards during the first (A) semester of fiscal year 2023 include:

- IBS Sales League Table 2023 Investment & Fund Management
- "Best Investment Management Software Provider Europe 2023" and "Best Digital Banking Solutions Provider Europe 2023" by International Investor
- "Best Investment Management Software Company Middle East 2023" and "Best Investment Management Solutions Provider Middle East 2023" by International Business Magazine

#### 5. Event Organization and Participation

Profile Group participated in important events of the financial sector, promoting digital transformation through innovative solutions, at an international level.



Specifically, it participated in the *Technology and Innovation in 2023 and beyond* event held on March 20 at the Cultural Center in Athens, where the challenges and trends of digital transformation were discussed with Ministers and distinguished speakers from the international community.

In addition, it participated in the *TBS CONF23 AMS* conference held on March 21 in Amsterdam, the Netherlands, where the mix of distinguished speakers combined with the experience of Profile executives and C-level executives of the industry triggered important discussions and high-level exchange of views.

Profile Centevo, a subsidiary of the Group, also participated as a sponsor at the *Fondsdagen* conference held on 23 March in Oslo, Norway, a traditional annual conference that aims to bring together the Norwegian funds industry and contribute significantly to its sustainability and growth. At the conference, the company presented its upgraded Centevo Suite solutions, covering a wide range of Asset Management, Fund Management, Portfolio Management, Pension Funds and Family Offices needs, allowing businesses to grow efficiently in a structured and automated way.

Profile Group was a central supporter at the 8<sup>th</sup> Delphi Economic Forum held in the city of Delphi between 26 and 29 April. During the conference, the Group's executives exchanged views regarding the latest developments and market trends in the banking industry while, at the same time, the opportunity was given for discussions with government representatives regarding the ways in which digital transformation is reshaping the landscape of Greek Public Sector.

In addition, the Group participated in *TBS CONF23BXL*, held on May 16 in the city of Brussels, Belgium and is the "flagship" event of the Organizing Authority, The Banking Scene, as well as the largest banking conference in Belgium. The conference, which was attended by more than 400 professionals of the industry, was well attended by internationally distinguished speakers who provided valuable insights into the industry.

Always "present" at the important events of the field, Profile Group participated as a Bronze Sponsor in the *Middle East Banking Innovation Summit (MEBIS)* held between May 17 and 18 in the United Arab Emirates. The pioneering and internationally recognized solutions for the Banking, Investment Management and Custodial sectors were presented, which are addressed to Fintechs, Banks and investment organizations, highlighting the value and overall benefits arising from their use, achieving digital transformation in practice.

In addition, the Group participated in the *Finnovex* conference which took place in Nairobi, Kenya between 23 and 24 May, which is the leading conference for financial services, innovation and excellence. At the event, the company's executives had the opportunity to focus on business discussions on the industry's pioneering technologies and exchange views on the key challenges plaguing the industry.

Subsequently, the Group participated in the works of the 10<sup>th</sup> Digital Banking Forum held on May 30 at a central hotel in Athens and discussed the developments in the Digital Banking market, highlighting the benefits of the Finuevo Digital solution, an important innovation in the field of digital banking.

Subsequently, Profile Centevo participated in the *Post Trade 360° Oslo* conference, the leading investment conference in Scandinavia and the Netherlands focusing on fund management, custody, technology and full compliance in the Regulatory Framework. The company's executives exchanged views on the important developments and prospects of the sector.

It also participated in the *Risk Management & Compliance* conference, which took place on June 7 at a central hotel in Athens, where Profile Group executives shared their ideas and opinions with institutional and international leaders and experts, leading companies which provide consulting and high-tech solutions. The adoption of new approaches that consolidate a stronger Risk Framework, ensuring the



viability and growth of banks, as well as the benefits of the RiskAvert solution offered by the Group, were discussed.

The first semester of the year closed with the participation in the *Fintech Africa Summit* conference that took place in Johannesburg, South Africa between June 21 and 22. The conference focused on the catalytic role of the human factor in the new digital age. Executives of the Group discussed the advanced capabilities of the solutions provided by the company with leading executives in the field in combination with the simplification of procedures and their easy use by the human resources of financial institutions.

#### **SECTION C**

#### Anticipated course and evolution of the Group for the 2<sup>nd</sup> Semester of the fiscal year 2023

The global and domestic economies continue to be tested by strong geopolitical and economic disruption and the unprecedented energy crisis resulting from the ongoing war between Russia and Ukraine, while continued global supply chain dysfunction and severe inflationary pressures further intensify the concern for the course of the world economy, which after the significant recession in the last decade, began to show signs of returning to recovery rates. For the second (B) semester of the current fiscal year 2023, the Group's strategy will continue to aim at further strengthening its extroversion, at developing its presence in new markets and at the participation and implementation of large Public Sector projects. The Group systematically strengthens its presence and activities in foreign markets, with the aim of more comprehensively covering and serving the needs of the banking and investment sector, in which it has significant expertise, either through the Group's existing products solutions, or through acquisitions of entities in markets where the Group did not have a presence until now, or entities that offer product solutions, which can be combined in addition to the existing solutions of the Group.

However, it should not be overlooked that, especially in view of the strong export orientation of the Group, the prospects, results and course of both the Group and the Company are in direct and necessary relation to the situation and conditions that prevail, in particular, in the world market and economy.

In any case, among the important priorities of the Group for the second (B) semester of the current fiscal year is the further improvement of its position in the markets of the United Kingdom, France, Cyprus, the United Arab Emirates and Scandinavia, as well as infiltrating new markets, mainly through:

- (a) further enhancing the Group's activity abroad, as long as it maintains and consolidates its presence with offices, subsidiaries and other representative collaborations in Greece, France, Cyprus, the United Kingdom, the United Arab Emirates, Singapore and Scandinavia;
- (b) hiring of new, specialized personnel;
- (c) development and presentation of new operations and innovative products in domestic and foreign market;
- (d) further rationalization of costs, which is already being implemented through restructuring of the corporate operations and its individual directorates, in order to achieve optimal utilization of the possibilities provided within the IT industry at global level;
- (e) targeted approach of new projects and particularly complex information technology projects both in the domestic public and private sector and in similar projects abroad.

The flexibility of the internal structure and organization that has already been created by the Group over the past years, allows it to adapt more quickly and efficiently to the market conditions that are formed each time, in order to effectively use, if presented, substantial growth opportunities and hedge the recessionary external environment which occurs due to the conditions of global instability and uncertainty that characterize internationalization.



In addition, the investments of previous years aimed at maintaining the competitive advantage and the development of the Group's operations in sectors with high added value, are expected to continue to have a beneficial effect on profit margins and the Group figures.

The Group and in particular the Management of the Company are expected to maintain a development attitude regarding the presentation of new solutions based on cutting-edge technologies (Finuevo Digital, Finuevo Core, Finuevo Suite, Axia, Acumen.plus, RiskAvert). In particular, they remain focused on creating innovative technologies and integrated quality solutions, in order to improve and continuously expand the range of products produced, with an emphasis on their competitiveness, combined with continuous and systematic monitoring of market trends and needs, using modern production and development methods according to international standards.

The Group systematically enhances its presence and its activities in global markets, aiming to provide integrated solutions and address the needs of the international banking and investment sectors, in which it is specialized. Additionally, the Company invests in office activities in countries abroad efficiently.

This includes strengthening the Group's activities both in the Asian region and in the neighboring geographical areas, increasing the number of specialized staff in the Dubai office for greater penetration into the wider region through local service and collaborations, while in general the strategy pursued aims to consolidate the presence of the Company and the Group in these markets of high interest and dynamics and to promote its specialized products in new markets.

It is particularly important that these efforts are recognized by the international media by awarding business excellence awards, in connection with the development of new solutions.

#### SECTION D'

#### Main risks and uncertainties

The Company and the Group operate, as is known, in a highly competitive and particularly demanding international environment, which is changing swiftly and rapidly. During the last years, the Company and the Group, systematically and with a specific development plan, try to strengthen their extroversion with steady and safe steps, not single meaning, but in the geographical areas that are of strategic interest, with emphasis on cutting-edge technologies and continuous technological upgrade of the products and solutions they provide, while at the same time developing new activities and promoting their entry into new markets, in order to further strengthen their competitiveness. At the same time, they monitor the developments also in the domestic market.

The Company's specialized know-how, its many years of experience and presence in the field, its organization and the intense activity of all its executives, its wide renown in combination with the study, development and marketing of new products, but also the continuous improvement and upgrading of the existing ones, with emphasis on the quality and the ability of immediate satisfaction of demand but also of the changing needs of the final customers, as well as the creation of strong infrastructures and the infiltration of new markets, help the Company and the Group remain competitive, notwithstanding the inherent problems facing the sector, which problems have intensified especially during the financial crisis.

The controlled financial exposure of the Group and its significant qualitative and product differentiation, combined with the continuous development and upgrading of its products, as well as the expansion of the Group into new geographic markets, are the main resources available in order to minimize the



negative consequences from the current energy crisis as a result of the Russian invasion in Ukraine and the consequent geopolitical and financial instability (inflationary pressures, interest rate increases, etc.). In any case, the Management of the Group closely monitors on a systematic basis and evaluates the evolution of the above events and their impact on the financial results of the Group in general, given that their evolution, at least until the end of 2023, cannot be predicted with certainty and no safe conclusion can be drawn. Therefore, depending on the intensity and duration of the events, there is the possibility that part of the broad customer base to which the Group is addressed may be driven to a suspension and/or time variation of investment plans and the postponement of modernization programs.

The usual financial and other risks to which the Group is exposed and which risks it may also face during the second (B) semester of the fiscal year 2023 are as follows:

#### 1. Risk of reduction in demand due to the general recession

Although this specific risk is of a limited extent owing to the special software categories developed and marketed by the Group, nevertheless, to avoid the reduction in demand due to the greater financial situation prevailing in the Greek market but also due to the global recessionary environment, a consequence of the high inflation, the rising flow of interest rates and the geopolitical and energy crisis, the Group develops a large and wide range of products in different categories, addressing the international market in order to counterbalance possible losses in specific market branches. The development and evolution of software products is based on the uninterrupted everyday monitoring and research of the market and new technologies, so that on entering new markets it may balance possible losses.

However, in view of the negative developments-consequences due to the ongoing war between Russia and Ukraine, which has particularly adverse impact on the global supply chain, financial stability and economic activity and has led to a spike in the prices of energy, raw materials and consumer goods in general, the risk in question is considered at the present time as existing, significant enough and likely to affect the Company's results and activity. For this reason, particular emphasis is placed on the further strengthening of the Company's extroversion and on the expansion of the Group's international presence, as the geographical dispersion of the Group's activity is an essential compensating factor in the emerging recessionary environment.

### 2. Risk of increased competition by imported businesses

This risk is always real and appreciable in the area where the Group operates, especially if we consider the fact that barriers to entry are not so strong in this area, as most of the technical terms used to implement and complete information systems and software product configuration are widespread, which allows foreign companies to penetrate the market with relative ease, taking advantage of comparative advantages, especially in terms of sizes.

The Company, having now consolidated its extroverted orientation, confronts this risk with emphasis on the design and development of quality and modular products, on the systematic and targeted improvement, upgrade and adaptability of the products already marketed by it, on the representation of strong and world-known products, on establishing long-term, trusting relationships with its customer base and on the expansion of its activities abroad. This risk is timeless and in that sense it is dealt with by the Management of the Company and the Group, always placing special emphasis in the field of



quality and product differentiation and in general, in providing to customers high level services, while at the same time, by systematic reinforcement of extroversion, it upgrades its role and presence in the international market, a fact which renders it more resilient in confronting this risk. In addition, the constant increase in the global market size partially abates the effects of competition, so that the activity that takes place outside Greece, which constitutes a strategic orientation for the Company in recent years, compensates for the inevitable losses in the Greek market.

#### 3. Risk of technological developments

The technological developments affect to a high degree the competitiveness of companies operating in the field of information technology. Companies that operate in the IT industry must be constantly aware of possible differentiations and developments in existing technology and make the necessary investments to ensure a high level of technology.

Based on the above, and for the greatest possible reduction of the risk of technological developments, the Group:

- √ develops products in particularly efficient and internationally recognized platforms;
- ✓ moves to continuous training and education of the staff in technological matters, in cooperation with internationally recognized bodies in the field of high technology;
- ✓ offers innovative applications, corresponding to the complex needs and demands of the market.

For the above reasons, this specific risk is assessed as real, but in any case as absolutely manageable at this particular period of time.

#### 4. Credit risk

The Management of the Company and the Group, on the basis of its internal principles of operation, ensures that the sales of goods and services take place towards customers of high credit reliability and lending capacity. Owing to the expansion of the activities of the Company and the Group abroad, the said risk is real in relation to customers originating from other countries (especially from countries of Africa, Asia and S. America) for whom the efficient check of their creditworthiness and reliability is not always easy. For this reason, the Company and the Group constantly develop and evolve internal mechanisms of operation (regarding the process of negotiations, contracts and project management), with the view to more completely addressing the specific danger. Within the said context and the assessment methods available to the Group, it has not faced so far any possible exposures of significant size, for which no adequate provision has been formed. Therefore, the said risk, although real in view of the greater negative economic climate, is assessed today as controllable and manageable. However, if there is a deterioration of the conditions for the development of economic activity in the coming months, especially in the Greek market, this risk may affect the results of the Company. Note 17 of the financial statements provides an analysis of customer receivables.

#### 5. Liquidity risk

The Management attaches particular importance to the management of this risk, to its monitoring by conducting monthly and quarterly forecasts, to the continuous monitoring of cash flows (inflows and



outflows) and to the continuous evaluation and reassessment of the strategy related to its effective management.

In the above context and based on the existing data, this risk is completely controllable and manageable. However, the deterioration of the economic conditions of the global market and the reversal of the forecasts for the expected economic growth combined with the prevailing conditions of uncertainty and insecurity, cannot be ruled out to affect, to a controlled extent, the liquidity of the Company and the Group.

Notes 24, 28 and 29 of the financial statements set out a table of the loans and other liabilities of the Group.

#### 6. Exchange risk

The Group operates internationally and is therefore at risk of exchange rates arising mainly from the US Dollar and the British Pound. This type of risk mainly results from commercial transactions in foreign currency as well as from net investment in economic entities abroad. The Management of the Company constantly monitors the foreign exchange risks that may arise and evaluates any need to take relevant measures; however, at the present time the uncertainty in the global financial environment and the fluctuation of exchange rates makes this risk real and capable of affecting the Group's results and performance during the second (B) semester of the current fiscal year.

#### 7. Interest rate risk

The Company's interest rate risk is considered to be manageable, despite the increase in bank interest rates given that the Company has controlled exposure to bank borrowings. The Group's policy is to maintain the total amount of borrowing at variable interest rates and to intervene correctively, whenever necessary, and at the same time to avoid, to the extent permitted by business activity in general, exposure to further lending.

The Group's limited exposure to loan funds is the essential hedge against the interest rate risk. However, the relevant decisions of the Governing Council of the ECB regarding successive increases in the ECB's key interest rates and the expected further increase of these, in order to mitigate the strong inflationary pressures, combined with the fact that the Company's loans are linked to Euribor, make any change in interest rates sufficiently significant for the Group's activity and results. It is noted, however, that the Group's cash reserves and cash equivalents exceed the total amount of bank loans.

#### 8. Risks from climate change

The term 'Climate change' means global climate change due to human activities and caused mainly by an increase in the concentration of greenhouse gases in the atmosphere.

The Company, recognizing both the risks associated with the phenomenon of climate change and its obligations in relation to the need to continuously improve its environmental performance, follows a path of sustainable development and carries out its activities in a way that ensures the protection of the environment.

To address the risks of climate change, the Company promotes and implements a policy that focuses on the following axes:

✓ design of an emergency plan for the management and reaction to extreme natural phenomena on the premises of the Group's companies;



- ✓ assessment of the impact of the Company's activities on the environment, recording and evaluating potential risks, taking the necessary preventive measures, carrying out regular checks to confirm implementation and assessing the effectiveness of the measures;
- ✓ replacement of energy-intensive equipment with new, lower energy requirements;
- ✓ continuous monitoring of energy consumption and taking measures to further reduce it;
- √ raising awareness and informing the Company's employees about energy saving issues;
- ✓ continuous information, training and awareness of staff, in a manner adapted to the tasks and needs of each employee in order to promote an environmentally responsible culture;
- ✓ motivation of the Company's partners in environmental protection and strengthening their environmental awareness.

#### 9. Risks from the current developments in Ukraine

Given that the Group does not have a presence in Russia and Ukraine through a subsidiary, there does not appear to be an immediate risk in terms of both the Group's productive operation or employee safety. Additionally, there seems to be no direct impact on the Group's turnover since there are no significant implementations in the countries involved in the conflict.

However, given the intense extroversion of the Group, the negative impact of the ongoing war conflict on global economic activity, the continuous revaluations and delays in the supply chain, the intense inflationary pressures that are expected to be a more permanent phenomenon, the slowdown of economic growth at the global level, as well as the impossibility of making safe forecasts and estimates regarding the intensity, duration and overall resolution of the crisis at the present time, make this risk capable of affecting the Group's activity and performance in general. For this reason, the Management monitors on a permanent and systematic basis the developments that change at a rapid rate, in order to ensure the smooth operation of both the Company and the Group.

#### 10. Risks from the energy crisis

The energy crisis at the global level of the last 2 years as it was reinforced by the war conflict in Ukraine, due to the dependence of Europe on Russia in the supply of natural gas and oil, causing repeated increases in their disposal prices. According to the forecasts, further negative impacts are expected during the following months due to the energy crisis at the global level. Therefore, the maintenance of the energy crisis may bring about a further increase in the Group's operating expenses but also reduce the demand for the Group's products and services depending on the duration and intensity of the phenomenon. In any case, the Group's Management monitors the developments closely and on a daily basis, while evaluating and taking the measures deemed appropriate and necessary to limit the impacts of the energy crisis, so that the Group's financial performance and results are affected to the least possible extent.

#### SECTION E'

#### Significant transactions with affiliated parties

The Company and the Group purchase products and services and provide services, according to their usual activity, to companies-affiliated parties. During the reference period (first semester of the current fiscal year), the transactions with the affiliated parties pursuant to the meaning of IAS 24 were conducted under the usual market terms.



In particular, this Section includes:

- (a) the transactions between the Company and every affiliated party, which substantially affected the financial position or performance of the Company during the first semester of the fiscal year 2023 (01.01.2023-30.06.2023) and
- (b) any changes in the transactions between the Company and every affiliated party, described in the last annual Report, which could materially affect the Company's financial position or performance during the first semester of the fiscal year 2023 (01.01.2023-30.06.2023).

The Group's transactions with the affiliated parties are listed below:

	Sales		Purchases	
Inter-company transactions	30.06.2023	30.06.2022	30.06.2023	30.06.2022
GLOBAL SOFT S.A.	62.694	62.329	-	-
PROFILE SYSTEMS & SOFTWARE (CYPRUS) LTD	482.360	298.521	-	-
PROFILE SOFTWARE (UK) Ltd	123.472	148.296	-	-
PROFILE DIGITAL SERVICES S.A.	5.520	1.566.175	-	-
PROFILE TECHNOLOGIES SINGLE MEMBER S.A.	4.320	4.320	298.788	223.932
LOGIN S.A.	221.929	163.921	-	6.300
CENTEVO AB	-	-	-	-
Total	900.295	2.243.562	298.788	230.232

The balances of the Company's receivables and liabilities with the affiliated companies at the end of the first semester of the fiscal year 2023 are analyzed as follows:

	Receiv	/ables	Liabilities		
Inter-company balances	30.06.2023	30.06.2022	30.06.2023	30.06.2022	
GLOBAL SOFT S.A.	22.012	29.257	2.523	1.569	
PROFILE SYSTEMS & SOFTWARE (CYPRUS) LTD	633.343	897.113	-	50.302	
COMPUTER INTERNATIONAL FRANCHISE LTD	171.987	171.835	-	-	
PROFILE SOFTWARE (UK) LTD	39.564	70.584	96.117	-	
PROFILE DIGITAL SERVICES S.A.	1.243	1.278.223	424.643	-	
PROFILE TECHNOLOGIES SINGLE MEMBER S.A.	119.684	205.317	271.877	223.932	
LOGIN S.A.	39.217	97.514	57.024	56.300	
CENTEVO AB	-	-	-	-	
Total	1.027.050	2.749.843	852.184	332.103	

The balance of the Parent Company's bond loan to its wholly owned subsidiary "PROFILE TECHNOLOGIES" amounted on 30/06/2023 to € 3.900.000 (30/06/2022: €1.400.000). The amount of € 1.400.000 has been granted pursuant to the decision of the Board of Directors dated 31/08/2021 and the amount of € 2.500.000 has been granted pursuant to the decision of the Board of Directors dated 01/11/2022.

The product of the above Bond Loan will be used by the wholly owned subsidiary exclusively for the uninterrupted and timely implementation of the medium-term business plan it has designed, in accordance with the specific terms and conditions of the relevant notice of the Development Law 4399/2016, to which it has been subjected.

Transactions with affiliated parties, as defined in International Accounting Standard 24, for the first semester of 2023 are as follows:



For the first semester of 2023:	Group	Company	
Remuneration of Directors and members of Management	541.575	541.575	

#### On top of the above it is noted that:

- There are no transactions with other affiliated parties to the Company, in the sense of the International Accounting Standard 24, except for the aforementioned.
- No loans or credit facilities in general have been given to members of the Board of Directors or other Company executives and their families.
- The amounts referred to in the above Table relate to remuneration for the personal services-work they provide to the Company, remuneration for such performances and transactions of the members of the Company's Management and its executives as well as stock options during the said period.
- The said transactions do not contain any extraordinary or individualized features, which would render necessary the further analysis, per related person, thereof.
- Except for the above remunerations, no other transactions subsist between the Company and executives and members of the Board of Directors.
- There is no transaction whatsoever that has been conducted outside and beyond the usual market terms.
- There is no transaction whatsoever, the value of which exceeds 10% of the value of the Company's assets, as represented in its last published statements.
- O There is no transaction whatsoever that is deemed significant, according to the stipulations of the Circular number 45/2011 of the Capital Market Commission.

#### SECTION F'

#### **Explanatory report of the Board of Directors**

The present Explanatory Report of the Board of Directors contains additional detailed information according to paragraphs 7 and 8 of article 4 of I. 3556/2007, constituting a single and integrated part of the present Report of the Board of Directors.

#### Share Capital – Own shares

#### 1. Structure of the Company's share capital

The Company is listed on the Athens Stock Exchange and its shares are publicly traded in total, on the Athens Stock Exchange market. The Company's shares are intangible, common, and registered after voting, freely negotiable and transferable.

Pursuant to the decision of the Board of Directors of the Company dated 06.12.2022 and in the framework of the annual implementation of the Share Allocation Plan approved by the 1st Repetitive Annual General Meeting of the shareholders of 25 May 2018, the share capital was increased by the amount of eighty thousand four hundred and ninety-one Euro and forty-nine cents (80. 491,49,49 €), through the issue of three hundred and forty-nine thousand nine hundred and ninety-three (349.963) new common shares with a nominal value of twenty-three Euro cents (€ 0,23) each and an issue price of eighty-five Euro cents (€ 0,85) per share, the difference between the issue price of the new shares and the nominal value of the shares, amounting to Euro 216. 977,06, to be paid into a special reserve account "Difference from the issue of premium shares".



Accordingly, the Company's share capital currently amounts to five million six hundred and six thousand eight hundred and ninety-two thousand Euro and eighty-five cents (€ 5,606,892.85) and is divided into twenty-four million three hundred and seventy-seven thousand seven hundred and ninety-five (24,377,795) ordinary, registered shares, with a nominal value of twenty-three cents of Euro (€ 0.23) each.

All the rights and obligations defined by the law and the Articles of Association of the Company are derived from each share. The ownership of the share automatically implies the acceptance of the Company's Articles of Association and the decisions that have been made by the various bodies of the Company, in accordance with the law and the Articles of Association. Each share provides the right to one (1) vote, subject to the provisions of Article 50 of I. 4548/2018 in respect of own shares.

The Company on 21/09/2023 (in particular after the meeting of the Athens Stock Exchange on Thursday 21/09/2023) holds 6.600 own shares, at the average purchase price of 4,1087 Euro per share, which constitute approximately 0,03 % of its share capital and voting rights related thereto.

#### 2. Restrictions as to the transfer of Company shares

The transfer of Company shares is conducted as defined by law and there are no restrictions in its Articles of Association in respect of their transfer, especially since these are intangible shares listed on the regulated market of the Athens Stock Exchange.

#### 3. Significant direct or indirect participations according to Law 3556/2007

The information referring to the number of shares and the voting rights of the persons who have significant participations, have been drawn from the share register kept by the Company and from the notifications that have been legally (and following MAR) received by the Company on behalf of the shareholders.

The significant participations of the Company are the following:

- "GLOBALSOFT DEVELOPMENT AND MARKETING OF SOFTWARE AND COMPUTING SYSTEMS MATERIAL SOCIETE ANONYME", with registered office in Nea Smyrni, Attica, in which the Company participates with 97.09%;
- "PROFILE SYSTEMS & SOFTWARE (CYPRUS) LTD", with registered office in Cyprus, in which the Company participates with 100%;
- "COMPUTER INTERNATIONAL FRANCHISE LIMITED LIABILITY COMPANY", with registered office in Nea Smyrni, Attica, in which the Company participates with 50.18%. In relation to the said Limited Liability Company it is noted that it has been dissolved and is currently under liquidation, that has not been yet concluded;
- "PROFILE SOFTWARE (UK) LTD", with registered office in the United Kingdom, in which the above Cypriot subsidiary participates with 100%;
- "PROFILE DIGITAL RECORDING, STORAGE AND RELEASE OF MINUTES OF COURT MEETINGS SOCIETE ANONYME", with registered office in Nea Smyrni, Attica, in which the Company participates with 100%;
- "LOGIN S.A.", with registered office in France, in which PROFILE SYSTEMS & SOFTWARE (CYPRUS) LTD participates with 99.92% and PROFILE SOFTWARE (UK) LTD with 0.08%;
- "PROFILE TECHNOLOGIES COMMERCAIL AND INDUSTRIAL COMPANY SINGLE MEMBER SOCIETE ANONYME", with registered office in Thessaloniki, in which the Company participates with 100%;



• "CENTEVO A.B.", with registered office in Stockholm, Sweden and presence through a branch in Oslo, Norway, in which PROFILE SYSTEMS & SOFTWARE (CYPRUS) LTD participates with 100%.

Furthermore, the significant direct or indirect participations in the share capital and the voting rights of the Company pursuant to the provisions of articles 9 to 11 of Law 3556/2007 are the following:

- i. Charalambos Stasinopoulos: 6.879.789 shares and voting rights (a percentage of 28,22%).
- ii. Latover Holdings Limited (owned by Mr. Char. Stasinopoulos): 3.543.660 shares and voting rights (a percentage of 14,53 %).

#### 4. Shares providing special control rights

There are no shares which provide special control rights.

#### 5. Restrictions to the right of vote

The Company's Articles of Association do not provide for any restrictions to the right of vote derived from its shares, nor does the Company has been notified of such restrictions.

#### 6. Agreements of shareholders of the Company

The Company is not aware of any agreements between shareholders, which entail restrictions to the transfer of shares or to the exercise of the rights of vote.

### 7. Rules of appointment and replacement of members of the Board of Directors and of amendment of the Articles of Association

In respect of the appointment and replacement of members of the Company's Board of Directors and of issues related to the amendment of its Articles of Association, no rules subsist today that differ from the provisions of Law 4548/2018, as currently in force.

## 8. Responsibility of the BoD for the issuance of new shares or reacquisition of equity shares (own shares)

There is no permanent special authority of the Board of Directors or some of its members for the issuance of new shares or the purchase of own shares in accordance with article 49 of Law 4548/2018. The relevant competence and authority is provided to the Board of Directors always by virtue of a relevant decision of the General Meeting of the Company's shareholders.

Already, the Annual Regular General Meeting of the Company's shareholders on May 12, 2022 decided, *inter alia*, the purchase from the Company, in accordance with the provisions of article 49 of Law 4548/2018, within a period of twenty-four (24) months from the date of the above decision, i.e. no later than May 12, 2024, of maximum one million (1.000.000) common, registered shares (included and aggregated in relation to the above limit of the total number of own shares already held by the Company in the context of previous own share acquisition programs), with a purchase price range of two Euros (€2,00) per share (minimum limit) and twelve Euros (€12,00) per share (maximum limit), while at the same time provided the Board of Directors with the authorization for the proper implementation and application of the program in question within the framework defined above.

During the reference period (first semester of the fiscal year 2023), the Company purchased 55.774 of its own common, registered shares, with an average purchase price of 3,042 Euros per share, which correspond to a percentage of 0,23% of its share capital.



At the same time, during this reporting period, it sold 430.000 of its own shares, with a selling price of 3,45 Euros per share.

## 9. Important agreements that take effect, are amended or expire in the event of a change in the Company's control, upon a public offer.

No important agreement exists whatsoever, entered into by the Company, which takes effect, is amended or expires in the event of a change in the Company's control, following a public offer.

#### 10. Important agreements with members of the BoD or the Company's staff.

Between the Company and the members of the Board of Directors or its staff, there is only one agreement (and in particular between the Company and its Managing Director and President of the BoD), which provides for special compensation, in the events of redundancy or dismissal without substantial reason or termination of office or engagement owing to any public offer.

#### SECTION G'

#### Information on labor and environmental issues

(1) The Group on 30.06.2023 employed 192 permanent full-time employees and the Company 103 employees respectively.

It should be noted that the relations of the Company with its staff are excellent and there are no work problems arising, in general, as one of the basic priorities of the Company is the up-keeping and reinforcing a climate of working peace and the constant improvement of the working conditions, to achieve the maximum utilization of the human recourses, in a productive level. The Company daily takes care to administer all the necessary measures and to adopt practices, in order to fully and completely comply with the applicable provisions of labor and insurance legislation. One of the basic principles governing the operation of the Group is the continuous training of the staff and the strengthening of the corporate consciousness at all levels of the functions and activities of the Group.

#### (a) diversification and equal opportunities policy

The Management of the Group does not discriminate on recruitments, salaries and promotions on the basis of sex, tribe, religion, skin color, nationality, religious beliefs, age, family status, sexual preferences, participation in trade unions or any other characteristics whatsoever. The only factors taken into consideration are the training, specialization, experience, efficiency and the individual's abilities in general, while it encourages and advises all employees to respect the diversity in every employee, customer and supplier of the Group and to not tolerate any behavior which is likely to create discriminations of any form.

#### (b) respect of the rights of employees

The Management of the Group upheld, without deviation, the current labor legislation and respects the relevant provisions and stipulations on child labor, human rights and the possibility of participation of the employees in trade unions.

#### (c) hygiene and safety at work

The protection of health and safety of the employees constitutes a top priority for the Management of the Group, which monitors and systematically checks all risks that are likely to arise from its activity and takes all necessary preventive measures for the prevention of accidents, while all employees attend training seminars on issues of health and safety at work. The Group's Management also ensures the observance of fire safety rules, the response to emergency events and the training of staff in fire protection, firefighting, use of portable fire extinguishers and the preparation of readiness exercises with the aim to prevent and confront exceptional occurrences.

#### (d) employee training and development



The business success of both the Group and especially the Company is based on its people. The Company provides a working environment characterized by stability, so that all employees are motivated to be productive and focused on achieving the best result, to take initiatives for the benefit of the corporate interest and to manage their personal development with zeal and integrity. Through the Human Resources Department, the Company's Management distinguishes the skills of employees and places them in positions where they will contribute to the maximum degree and will be able to be distinguished.

(2) The Group recognizes the need for continuous improvement of environmental performance based on the principles of sustainable development and in compliance with legislation and international standards aims at a balanced economic development in harmony with the natural environment. Following a path of sustainable development, it carries out its activities in a way that ensures on the one hand the protection of the environment and on the other hand the hygiene and safety of its employees.

The Group seeks to improve the overall behavior of its employees both in terms of environmental pollution prevention and recycling and environmental management and endeavors to establish the concept of ecological sensitivity across the workers' pyramid.

In collaboration with "KLIMAKA", a non-profit organization that cares for the socially disadvantaged, collects and compresses paper for recycling, an act that not only contributes to the protection of the environment but also provides food and shelter to the homeless, who participate in recycling and collection. Furthermore, the Company is an active supporter of "Think before you print", including its logo in all of its electronic communications.

#### SECTION H'

### Significant events after June 30, 2023 and until the preparation of this Semi-Annual Report – Other information

- 1. Through continuous monitoring of the market, the Company aims to develop new products and to upgrade and further evolve the existing ones, with the view to more fully meeting the ever-changing needs of the market and adapting to customer requirements. The Research and Development works are carried out by specialized consultants of the Company in the individual Units with vertical and perfect knowledge and experience for each product or solution that is developed as well as in collaboration with the Sales and Marketing Departments for the required market and customer research, where required.
- 2. None of the companies participating in the consolidation have any shares or units of par. 1e of article 26 of I. 4308/2014, except for the parent Company. The equity shares held by the Company are mentioned in Section F' hereof.
- 3. In reference to the anticipated development of the Company as well as of the companies included in the consolidation, Section C' of the present Report sets out a relevant analysis.
- 4. There are no other significant events that took place after the end of the reference period, i.e. the first (A) semester of the current fiscal year 2023 (01.01.2023-30.06.2023), up to the date of drafting and approval of this Report and which have a significant impact on the financial statements and therefore need special mention and reference in this Report.

The Semi-Annual (Interim) Financial Statements for the period 01.01.2023 – 30.06.2023 of the Company and the Group, listed on pages 32 to 82, were prepared in accordance with the International Accounting Standard (IAS 34) on Interim Financial Statements, approved by the Board of Directors at its meeting on 22 September 2023 and signed by:



- (a) Charalambos Stasinopoulos, President of the Board of Directors,
- (b) Evangelos Angelidis, Managing Director of the Company,
- (c) Nikolaos Samonakis, Director of Financial Services of the Company and

Nea Smyrni, September 22, 2023 The Company's Board of Directors



### **Independent Chartered Accountant's Review Report**

To the Company's Board of Directors

PROFILE COMMERCIAL AND INDUSTRIAL INFORMATICS SOCIETE ANONYME

#### **Interim Financial Reporting Review Report**

#### Introduction

We have reviewed the attached corporate and consolidated statement of financial position of the Company "PROFILE COMMERCIAL AND INDUSTRIAL INFORMATICS SOCIETE ANONYME", as of June 30, 2023 and the related corporate and consolidated statements of comprehensive income, changes in equity and cash flows for the six-month period ended on that date, as well as the selected explanatory notes, which constitute the interim financial information, which is an integral part of the six-monthly financial report of Law 3556/2007.

Management is responsible for the drafting and presentation of this interim financial information, in accordance with International Financial Reporting Standards, as adopted by the European Union and applied to Interim Financial Reporting (International Accounting Standard "IAS 34"). Our responsibility is to express an opinion on the interim financial information based on our review.

#### **Overview Scope**

We conducted our review in accordance with International Standard on Review Engagements (ISAR) 2410 "Review of Interim Financial Information Performed by the Entity's Independent Auditor". A review of interim financial information consists of making questions primarily to persons responsible for financial and accounting matters and applying analytical and other review procedures. The review is substantially less in scope than the audit, which is carried out in accordance with the International Standards on Auditing that have been incorporated into Greek Legislation and therefore, does not enable us to obtain assurance that all significant matters that could be detected in an audit have come to our attention. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that would lead us to believe that the accompanying interim financial information has not been prepared, in all material respects, in accordance with IAS 34.



#### **Report on other Legal and Regulatory Requirements**

Our review did not detect any material inconsistency or error in the statements of the members of the Board of Directors and in the information of the six-monthly Management Report of the Board of Directors, as defined in article 5 and 5a of Law 3556/2007, in relation to the corporate and consolidated financial information.

Athens, September 25th, 2023

#### **EFSTRATIOS N. ANDREADAKIS**

**Chartered Accountant** 

SOEL Reg. No. 47921

SOL SA

Member of Crowe Global Network

Fok. Negri 3, 112 57 Athens

SOEL Reg. No. 125



### **DETAILS OF FINANCIAL POSITION**

DETAILS OF FINANCIAL POSITION	NOTE	GRO	OUP	COMPANY		
ASSETS		30.06.2023	31.12.2022	30.06.2023	31.12.2022	
Non-current assets						
Tangible assets	11	4.880.505	4.548.444	4.778.130	4.425.246	
Right-of-use assets	30	795.036	991.210	-	-	
Goodwill	12	2.287.260	2.367.489	-	-	
Intangible assets	13	10.658.901	10.150.308	1.976.614	1.667.796	
Investments in subsidiaries	14	-	-	7.261.834	7.261.834	
Other non-current assets		168.461	174.588	3.959.040	3.408.245	
Deferred tax assets	9	426.600	370.151	280.679	211.040	
Total		19.216.763	18.602.190	18.256.297	16.974.161	
Current assets						
Inventories	15	79.860	92.922	72.744	66.943	
Trade receivables	16	5.048.236	5.831.082	1.918.040	1.804.916	
Other receivables	17	9.997.785	7.933.088	9.169.982	7.117.580	
Prepayments	17	619.874	559.696	615.862	655.955	
Short term investments	18	5.678.364	3.998.177	3.174.961	2.825.469	
Cash and cash equivalents	19	8.779.275	10.155.828	3.618.011	3.203.155	
Total		30.203.394	28.570.793	18.569.600	15.674.018	
TOTAL ASSETS		49.420.157	47.172.983	36.825.897	32.648.179	
LIABILITIES						
Equity						
Share capital	20	5.606.893	5.606.893	5.606.893	5.606.893	
Share premium	20	2.701.104	2.701.104	2.701.104	2.701.104	
Own shares	21	(4.230)	(1.167.098)	(3.133)	(1.166.001)	
Reserves	22	13.167.591	12.261.998	13.071.722	12.166.129	
Retained earnings		7.557.349	8.578.530	214.877	1.127.688	
Equity attributable to owners		29.028.707	27.981.427	21.591.463	20.435.813	
Non-controlling interests		(109.790)	(108.396)	-	-	
Total		28.918.917	27.873.031	21.591.463	20.435.813	
Non-current liabilities						
Long-term borrowings	23	857.143	2.142.857	857.143	2.142.857	
Provision for employees' indemnities	24	721.334	744.960	140.886	144.000	
Grants	26	232.904	216.000	16.904	-	
Other non-current liabilities		-	-	3.500	3.500	
Lease liabilities	30	796.879	958.377	-	-	
Deferred tax liability	9	78.245	78.496	-	-	
Other Provisions		49.490	70.018	35.000	35.000	
Total		2.735.995	4.210.708	1.053.433	2.325.357	
Current liabilities						
Short -term borrowings	23	5.557.993	4.521.552	4.317.848	3.282.745	
Trade payables	27	1.586.469	1.979.630	1.449.605	1.240.715	
Other payables	28	9.322.944	6.578.027	7.585.418	4.494.448	
Lease liabilities	30	51.408	83.960	-	-	
Social Security and other tax liabilities		753.007	1.165.380	378.848	558.213	
Income tax payable		493.424	760.695	449.282	310.888	
Total		17.765.245	15.089.244	14.181.001	9.887.009	
TOTAL EQUITY AND LIABILITIES		49.420.157	47.172.983	36.825.897	32.648.179	

 $\label{thm:companying} \textit{ notes are an integral part of the financial statements.}$ 



### STATEMENT OF COMPREHENSIVE INCOME

		GROUP		СОМР	PANY
	<u>NOTE</u>	01.01.2023-	01.01.2022-	01.01.2023-	01.01.2022-
		30.06.2023	30.06.2022	30.06.2023	30.06.2022
Sales revenue	6	12.509.175	10.178.957	6.752.635	3.681.970
Minus: Cost of sales	8	(6.576.163)	(5.480.239)	(3.876.690)	(2.833.789)
Gross profit		5.933.012	4.698.718	2.875.945	848.181
Other operating income		526.349	934.157	325.589	560.402
Selling and distribution expenses	8	(1.902.000)	(1.605.668)	(1.077.410)	(941.617)
General and administrative expenses	8	(1.144.743)	(1.098.660)	(739.108)	(632.528)
Research and Development expenses	8	(1.308.120)	(1.295.602)	(543.105)	(531.868)
Other expenses		(28.506)	(15)	(1.225)	-
Operating profit		2.075.992	1.632.930	840.686	(697.430)
Financial income / (expenses)		(192.492)	(155.191)	(156.894)	60.310
Income from participating interests		-	-	800.000	1.650.000
Profit before tax from continuing operations		1.883.500	1.477.739	1.483.792	1.012.880
Income tax	9	(393.991)	(433.970)	(228.440)	126.050
Profit after tax from continuing operations (A)		1.489.509	1.043.769	1.255.352	1.138.930
Net profit (after tax) from discontinued operations (B)		-	1.089.419	-	1.089.419
Net profit after tax (continuing and discontinued) (A+B)		1.489.509	2.133.188	1.255.352	2.228.349
Minority rights		1.394	(2.648)		-
Net Profit After Tax attributable to Shareholders of the		1.490.903	1.041.121	1.255.352	1.138.930
Parent Company (continuing operations)		1.430.303	1.041.121	1.255.552	1.130.330
Net Profit after tax attributable to Shareholders of the		_	1.089.419	_	1.089.419
Parent Company (discontinued operations)			1.003.413		1.0031413
Other comprehensive income					
Items that are not reclassified later in the results					
Foreign exchange differences of consolidation of foreign		(343.921)	122.049	_	_
subsidiaries		` '			
Other comprehensive income, after tax (C)		(343.921)	122.049	-	-
Total comprehensive income after tax (A+B+C)		1.145.588	2.255.237	1.255.351	2.228.349
Owners of the parent company		1.146.982	2.252.589		-
Minority rights		(1.394)	2.648		-
Basic earnings per share from continuing operations	10	0,0612	0,0436	0,0515	0,0477
Basic earnings per share from discontinued operations		-	0,0457	-	0,0457
Diluted earnings per share from continuing operations	10	0,0603	0,0430	0,0508	0,0471
Diluted earnings per share from discontinued operations		-	0,0450	-	0,0450
The accompanying notes are an integral part of th	e financial	statements			•

 $\label{the accompanying notes are an integral part of the financial statements.$ 



### STATEMENT OF CHANGES IN EQUITY

GROUP	Share capital	Share premium	Own shares	Legal reserve	Other reserves	Greek legislation reserves	Retained earnings	Non- controlling interests	Total
Total equity beginning balance 01.01.2022	5.646.540	2.484.127	(143.145)	782.553	5.630.060	2.518.440	8.133.994	(110.627)	24.941.942
Profit /(loss) for the year	-	-	-	-	-	-	4.353.515	2.252	4.355.767
Other comprehensive income, net of taxes	-	-	-	-	-	-	(235.028)	(21)	(235.049)
Total comprehensive income net of taxes	-	-	-	-	-	-	4.118.487	2.231	4.120.718
Acquisition of own shares (note 22)	-	-	(1.023.953)	-	-	-	-	-	(1.023.953)
Selling of own shares (note 22)	(120.139)	-	-	-	-	120.139	-	-	-
Share capital increase (note 21)	80.492	216.977	-	-	1	-	ı	-	297.469
Profit distribution	-	-	-	53.952	-	-	(823.951)	-	(769.999)
December forms in the of stands	-	-	-	-	306.854	-	ı	-	306.854
Intercompany dividends	-	-	-	-	2.850.000	-	(2.850.000)	-	-
Total equity ending balance 31.12.2022	5.606.893	2.701.104	(1.167.098)	836.505	8.786.914	2.638.579	8.578.530	(108.396)	27.873.031
Profit /(loss) for the year	-	-	-	-	-	-	1.490.903	(1.394)	1.489.509
Other comprehensive income, net of taxes	-	-	-	1	1	-	(343.921)	-	(343.921)
Total comprehensive income net of taxes	-	-	-	•	•	-	1.146.982	(1.394)	1.145.588
Acquisition of own shares (note 21)	-	-	(174.169)	-	-	-	•	-	(174.169)
Selling of own shares (note 21)	-	-	1.337.037	-	-	-	114.240	-	1.451.277
Profit distribution	-	-	-	-	-	-	(1.482.403)	-	(1.482.403)
Reserve from issue of stock options	-	-	-	-	105.593	-	-	-	105.593
Intercompany dividends	-	-	-	-	800.000		(800.000)	-	-
Total equity ending balance 30.06.2023	5.606.893	2.701.104	4.230	836.505	9.692.507	2.638.579	7.557.349	(109.790)	28.918.917

The accompanying notes are an integral part of the financial statements.



### STATEMENT OF CHANGES IN EQUITY

COMPANY	Share capital	Share premium	Own shares	Legal reserve	Other reserves	Greek legislation reserves	Retained earnings	Total
Total equity beginning balance 01.01.2022	5.646.540	2.484.127	(142.048)	752.683	5.573.289	2.519.458	1.554.571	18.388.620
Profit /(loss) for the year	-	-	-	-	-	-	3.281.586	3.281.586
Other comprehensive income, net of taxes	-	-	-	-	1	1	(44.764)	(44.764)
Total comprehensive income net of taxes	-	-	-	-	-	-	3.236.822	3.236.822
Acquisition of own shares (note 22)	-	-	(1.023.953)	-	-	-	1	(1.023.953)
Selling of own shares (note 22)	(120.139)	-	-	-	ı	120.139	ı	-
Share capital increase (note 21)	80.492	216.977	1	-	1	1	ı	297.469
Profit distribution				43.706			(813.705)	(769.999)
Bassamus fusins issues of stools	-	-	-		306.854	-		306.854
Intercompany dividends	-	-	-	-	2.850.000	-	(2.850.000)	-
Total equity ending balance 31.12.2022	5.606.893	2.701.104	(1.166.001)	796.389	8.730.143	2.639.597	1.127.688	20.435.813
Profit /(loss) for the year	-	-	-	-	•	•	1.255.352	1.255.352
Other comprehensive income, net of taxes	-	1	1	-	1	1	ī	ı
Total comprehensive income net of taxes	-	-	-	-	-	-	1.255.352	1.255.352
Acquisition of own shares (note 21)	-	-	(174.169)	-	-	-	1	(174.169)
Selling of own shares (note 21)	-	1	1.337.037	-	-	-	114.240	1.451.277
Profit distribution	-	-	-	-	-	-	(1.482.403)	(1.482.403)
Reserve from issue of stock options	-	-	-	-	105.593	-	-	105.593
Intercompany dividends	-	-	-	-	800.000	-	(800.000)	-
Total equity ending balance 30.06.2023	5.606.893	2.701.104	(3.133)	796.389	9.635.736	2.639.597	214.877	21.591.463

The accompanying notes are an integral part of the financial statements.



### STATEMENT OF CASH FLOWS

		GROUP		COMPANY	
	NOTE	01.01.2023-	01.01.2022-	01.01.2023-	01.01.2022-
		30.06.2023	30.06.2022	30.06.2023	30.06.2022
Cash flows from operating activities					
Profit before tax from continuing operations		1.883.500	1.477.739	1.483.793	1.012.880
Profit before tax from discontinued operations		-	1.396.691	-	1.396.691
Adjustments for:					
Depreciation	11/13/30	1.030.784	1.086.486	422.235	403.955
Provisions		46.036	53.219	67.215	38.627
Reserve from issue of stock options		105.593	50.575	105.593	50.575
Non-cash items income / expenses		(132.803)	-	(132.803)	-
Results of investment activity		(16.707)	(3.715.486)	(790.486)	(3.128.646)
Exchange differences		(239.447)	239.099	8.076	(70.889)
Debt interest and related costs		211.832	(29.896)	93.313	(3.105)
Operating profit before working capital changes		2.888.788	558.427	1.256.936	(299.912)
(Increase)/Decrease:					
Inventories	15Error!				
	Referenc				
	e source	13.062	(662)	(5.802)	(662)
	not				
	found.				
Receivables		(1.737.325)	473.320	(2.350.193)	(616.243)
Increase/ (decrease):					
Liabilities (except bank loans)		368.870	(45.221)	1.640.712	512.216
Paid Employees indemnities		(22.010)	(81.244)	(19.215)	(80.595)
Debt interest and related costs paid		(396.458)	(138.714)	(179.024)	(97.828)
Paid Taxes		(278.910)	(288.659)	(7.423)	(96.427)
Total cash inflows / (outflows) from Operating activities (a)		836.017	477.247	335.991	(679.451)
Cash flows from Investment activities					
Purchase of securities	18	(2.157.016)	(14.432)	(852.542)	(14.236)
Purchase of tangible and intangible fixed assets	11/13/30	(1.813.859)	(1.140.800)	(1.083.937)	(564.847)
Proceeds from branch sale		-	2.158.905	-	2.158.905
Loans to affiliated parties		-		(500.000)	
Interest received		168.356	162.142	56.559	94.483
Dividends Received		_	408.269	800.000	405.829
Proceeds from sale of securities	18	493.536	264.592	493.536	264.592
Total cash inflows / (outflows) from Investing activities (b)		(3.308.983)	1.838.676	(1.086.384)	2.344.726
Cash flows from Financing activities		(0.000.000)		(2.000.00.1)	
Purchase/sale of own shares	21	1.309.330	(719.356)	1.309.330	(719.356)
Receipts from issued/underwritten loans	23	-	500.000	-	500.000
Dividends paid	25	_	500.000		500.000
Payments of lease liabilities		(194.050)	(163.546)		_
Grants	1	149.708	81.000	149.708	_
Repayments of loans	23	(285.714)			(E00.000)
. ,	25		(500.000)	(285.714)	(500.000)
Cash inflows / (outflows) from Financing activities (c)		979.274	(801.902)	1.173.324	(719.356)
Net increase / (decrease) in Cash & equivalents (a) + (b) + (c)		(1.493.692)	1.514.021	422.931	945.919
Cash & equivalents at the beginning of the period		10.155.828	12.612.093	3.203.155	5.661.775
Exchange differences		117.139	63.594	(8.075)	70.889
Cash & equivalents at the end of the period		8.779.275	14.189.708	3.618.011	6.678.583

The accompanying notes are an integral part of the financial statements



#### **NOTES TO THE FINANCIAL STATEMENTS**

#### 1. GENERAL INFORMATION ON THE COMPANY AND THE GROUP

The Company "PROFILE SYSTEMS & SOFTWARE S.A." with the distinctive name "PROFILE SYSTEMS & SOFTWARE" (hereafter referred to as the "Company", or the "Parent", or "Profile") and its subsidiaries (hereafter jointly referred to as the "Group") have principal activities, in accordance with article 3 of its Articles of Incorporation, in the manufacturing and marketing of software and PCs, providing data transmission services through selected and other communication networks. The Company's registered office is at 199 Syngrou Avenue, Nea Smyrni and has 103 employees at 30.6.2023, while the Group has 192 employees in total.

The Company's shares are traded on the Athens Stock Exchange.

The interim financial statements of the Company and the Group for the period ended June 30, 2023 (first semester of the fiscal year 2023) have been approved by the Board of Directors at its meeting on September 22, 2023.

#### 2. BASIS OF PREPARATION OF THE INTERIM FINANCIAL STATEMENTS

#### 2.1 Basis of preparation of the interim financial statements

The consolidated financial statements for the half year June 30, 2023 have been prepared in accordance with International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board ("IASB"), as endorsed by the European Union ("EU"), and present the financial position, results of operations and cash flows of the Group on a going concern basis and the accrual principle. Management has concluded that the going concern basis of preparation of the accounts is appropriate. The consolidated financial statements have been prepared in accordance with the historical cost basis except for the financial instruments which are measured at fair value through profit and loss.

The preparation of financial statements, in accordance with IFRS, requires the use of certain critical accounting estimates and assumptions. It also requires management to exercise its judgment in the process of applying the Group's accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in Note 2.4 "Significant accounting estimates and judgements". Estimates and judgements are continuously evaluated and are based on historical experience and other factors, including expectations of future events as assessed to be reasonable under normal circumstances.

The interim corporate and consolidated Financial Statements do not include all the information required in the annual financial statements and for this reason should always be examined and evaluated in conjunction with the published audited annual financial statements for the year ended 31 December 2022, which are available on the Company's website, at <a href="https://www.profilesw.com/el/financial-statements.php">https://www.profilesw.com/el/financial-statements.php</a>

#### 2.2 Basis of drawing up the interim condensed financial statements

The attached interim consolidated financial statements comprise the interim financial statements of the Parent Company and its subsidiaries on which Profile has the ability to exercise control. All subsidiaries (companies in which the Group has direct or indirect ownership of 50% or more voting interest or has the power to control the Board of the investees) have been properly consolidated in accordance with what the law stipulates.

At each reporting period, the Group reassesses whether it exercises effective control over the investments, in case there are events and circumstances indicating a change in effective control's



indications. Subsidiaries are consolidated from the date on which effective control is transferred to the Group and cease to be consolidated from the date on which control is transferred out of the Group.

The financial statements of the subsidiaries are prepared for the same reporting period as the parent company using consistent accounting policies.

Gain or losses of subsidiaries, along with other comprehensive income, are attributed to the non-controlling interest even if that results in a deficit balance.

All intra-group balances transactions and unrealized gains and losses resulting from intra-group transactions are eliminated in full in the consolidated financial statements. Where necessary, accounting policies for subsidiaries have been revised to ensure consistency with the policies adopted by the Group. A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. If the Group loses control over a subsidiary, it:

- ✓ Derecognizes the assets (including goodwill) and liabilities of the subsidiary;
- ✓ Derecognizes the carrying amount of any non-controlling interest;
- ✓ Recognizes the fair value of any investment retained;
- ✓ Recognizes any surplus or deficit in profit or loss;
- ✓ Reclassifies the parents' share of components previously recognized in other comprehensive income to profit and loss.
- ✓ Total revenues in the results

Investments in subsidiaries in the separate financial statements are accounted for at cost less any accumulated impairment.

The following table shows the subsidiaries included in the consolidation together with the relative Group participation rates as well as the activity of each subsidiary.

Name of Company	Headquarter Country	Activity	% Group Participation	Relationship	Type of Consolidation
GLOBAL SOFT SA	Greece	IT Company	97,09%	Direct	Total
COMPUTER					
INTERNATIONAL	Greece	IT Seminars	50,18%	Direct	Total
FRANCHISE LTD					
PROFILE SYSTEMS &					
SOFTWARE (CYPRUS)	Cyprus	IT Company	100,00%	Direct	Total
LTD					
PROFILE SOFTWARE	United	IT Company	100,00%	Indirect	Total
(UK) LTD**	Kingdom		200,0070		. 5 ta.
PROFILE DIGITAL S.A.	Greece	IT Company	100,00%	Direct	Total
LOGIN S.A.*	France	IT Company	100,00%	Indirect	Total
PROFILE					
TECHNOLOGIES					
COMMERCAIL AND	Greece	IT Company	100,00%	Direct	Total
INDUSTRIAL COMPANY					
SINGLE MEMBER S.A.					
CENTEVO AB***	Sweden	IT Company	100,00%	Indirect	Total

<sup>\*</sup> The indirect participation in LOGIN SA is at 100% through the participation of the subsidiaries Profile CY (99,92%) and Profile UK (0,08%).

#### 2.3 Foreign Currency

### a) Functional currency and presentation currency

<sup>\*\*</sup> Participation in PROFILE SOFTWARE (UK) LTD is 100% through the participation of subsidiary PROFILE SYSTEMS & SOFTWARE (CYPRUS) LTD.

<sup>\*\*\*</sup> Participation in CENTEVO AB is 100% through the participation of subsidiary PROFILE SYSTEMS & SOFTWARE (CYPRUS) LTD.



The Group's consolidated financial statements are presented in Euro ("EUR"), which is also the parent company's functional currency since 1 January 2002.

#### b) Foreign currency transactions

Transactions in foreign currencies are translated at Euro based on the exchange rates prevailing at the dates of the transactions. Claims and liabilities denominated in a foreign currency at the date of preparation of the financial statements are adjusted to reflect the exchange rates at the date of preparation. Gains and losses arising from such transactions (and from the translation of assets and liabilities denominated in a foreign currency) are recognized in the income statement except when they are included in equity as recognized cash flow hedges.

#### c) Subsidiaries of the Group

The conversion of the financial statements of the Group's companies that have a different functional currency from the Parent is done as follows:

- Assets and liabilities are translated at the exchange rates effective at the balance sheet date.
- Equity funds are converted using the exchange rates that existed at the date they were created.
- Revenues and expenses are translated at the average exchange rates of the reporting period.

Foreign currency differences are recognized in the equity reserve and transferred to the profit and loss statement together with sale transactions. Goodwill and fair value adjustments arising from the acquisition of foreign operations are translated using the effective exchange rates as at the balance sheet date.

#### 2.4 Significant Accounting Estimates and Judgements:

The preparation of interim condensed consolidated financial statements in accordance with IFRS requires the use of certain significant accounting estimates and assumptions for their correct application. In addition, it requires the exercise of judgment by the Management in the process of applying the applied accounting principles. Important assumptions made by the Management for the application of the Company's accounting methods are highlighted where deemed necessary. The estimates and judgments made by the Management are detailed in the financial statements as of December 31, 2022, while they are constantly evaluated and based on empirical data and other factors including expectations for future events that are considered to be expected under reasonable circumstances.

The accounting principles and calculations based on which the interim condensed consolidated financial statements were prepared are consistent with those used to prepare the annual consolidated financial statements for the year ended December 31, 2022, and have been applied consistently in all periods presented.

Various other amendments and interpretations were applied for the first time during 2023 but did not have a material impact on the interim condensed consolidated financial statements for the six-month period ended June 30, 2023.

#### 3. BASIC ACCOUNTING POLICIES

The basic accounting policies applied in the preparation of the attached financial statements are set out below.

#### 3.1. Tangible assets

Property, plant and equipment is stated at cost less accumulated depreciation and any accumulated impairment losses. Repairs and maintenance costs are expensed as incurred. Significant improvements are capitalized to the cost of the related asset if such improvements increase the life of the asset, increase its production capacity or improve its efficiency. The cost and related accumulated depreciation of assets retired or sold are removed from the accounts at the time of sale or retirement and any gain



or loss is included in the statement of Profit and Loss. Profit and losses arising from the write-off of assets are included in the statement of Profit and Loss this asset is written-off.

The land is not depreciated. Depreciation is calculated using the straight-line method over its estimated useful lives, as follows:

Tangible assets	Years
Buildings	36
Cars	5-10
Equipment	4-5

The residual values and useful lives of tangible assets are reviewed in each annual balance sheet. When the carrying values of tangible assets exceed their recoverable amount, differences (impairment) are recognized as expense in the profit or loss statement.

### 3.2 Intangible assets

#### Goodwill

Goodwill represents the difference between the cost of acquisition and the fair value of the Group's share of the net assets of the subsidiary at the acquisition date. Goodwill on the acquisition of subsidiaries is included in intangible assets. At the end of each period, the Group carries out an analysis of the assessment of the recoverability of the carrying amount of goodwill. If the carrying amount exceeds the recoverable amount, a provision for devaluation is immediately formed. The gain or loss on the sale of a company includes the book value of the goodwill associated with the company sold.

#### Intangible assets

The software programs concern the cost of purchasing or self-production, software such as payroll, materials, services, and any expense incurred in developing software in order to put it into operation. Costs that enhance or extend the performance of software programs beyond their original specifications are recognized as capital expenditure and added to the original cost of the software. The cost of acquiring and developing software recognized as intangible assets is depreciated using the straight-line method over its useful life (5-6 years).

The expenditures for software development which are controlled by the Group, are recognized as intangible assets when the Group can demonstrate:

- The technical feasibility of completing the intangible asset so that the asset will be available for use or sale:
- Its intention to complete the intangible asset in order to use it or sell it;
- Its ability to use it or sell it;
- How the asset will generate future economic benefits;
- The availability of resources to complete the asset; and
- The ability to measure reliably the expenditure during development.

The other intangible assets are initially recognized during the date of acquisition and they are carried at cost less any accumulated amortization throughout their useful life (6-8 years).

#### 3.3. Impairment of Non-Current Assets

Apart from goodwill, which is tested for impairment on an annual basis, the carrying values of other non-current assets are examined at each balance sheet date and reviewed for impairment whenever events or changes in circumstances indicate that the carrying value may not be recoverable. Whenever the carrying value of an asset exceeds its recoverable amount an impairment loss is recognized in the statement of Profit and Loss. The recoverable amount is measured as the higher of fair value less cost to sell and value in use.



Fair value less cost is the amount for which the asset could be exchanged in an arm's length transaction between knowledgeable, willing parties, after deducting any direct incremental selling costs, while value in use is the present value of estimated future cash flows expected to arise from continuing use of the asset and from its disposal at the end of its useful life.

For the purpose of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows. Impairment losses which were accounted for in prior years are reversed only when there is sufficient evidence that the assumptions used in determining the recoverable amount have changed. In these circumstances, the related reversal is recognized as income. The carrying amount of a non-current asset after the reversal of the impairment loss, cannot exceed the carrying amount of the asset, if the impairment loss had not been recognized. Probable impairment of goodwill is not reversed.

### 3.4 Inventories

Inventories are stated at the lower of cost and net realizable value. Cost is determined using the weighted average cost method. It does not include borrowing costs. Net realizable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and estimated costs necessary to make the sale, where applicable.

## 3.5 Financial assets-Initial recognition and measurement

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

### **Initial Recognition and Measurement**

The Group and the Company classifies the Financial assets in the below categories:

- ✓ Financial assets measured at fair value through profit or loss (please see note 18. Short-term Investments and note 31. Fair Value Measurement);
- ✓ Financial assets designated at fair value through OCI; and
- ✓ Financial assets measured at amortized cost.

The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Group's business model for managing them.

The Group and the Company initially measures a financial asset at its fair value plus, in the case of a financial asset not at a fair value through profit or loss, transaction costs. The transaction costs of financial assets measured at fair value through profit or loss. Trade receivables are initially measured at the transaction price.

Under IFRS 9, debt financial instruments are subsequently measured at amortized cost, fair value through other comprehensive income (OCI) or fair value through profit or loss. The classification is based on two criteria: a) the business model for managing the assets and b) whether the instruments' contractual cash flows represent "solely payments of principal and interest" on the principal amount outstanding (the 'SPPI criterion').

The classification and measurement of the Group's and the Company's debt financial assets are, as follows:

# a) Financial assets at fair value through profit or loss.

Financial assets at fair value through profit or loss include financial assets held for trading, financial assets designated upon initial recognition at fair value through profit or loss, or financial assets mandatorily required to be measured at fair value.

Financial assets are classified as held for trading if they are acquired for the purpose of selling or repurchasing in the near term.

Financial assets with cash flows that are not solely payments of principal and interest are classified and measured at fair value through profit or loss, irrespective of the business model.



# (b) Financial assets at amortized cost

The Group measures financial assets at amortized cost if both of the following conditions are met: a) The financial asset is held within a business, model with the objective to hold financial assets in order to collect contractual cash flows and b) the contractual terms of the financial asset give rise on specific dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Financial assets at amortized cost are subsequently measured using the effective (EIR) method and are subject to impairment. Gains and losses are recognized in profit or loss when the asset is derecognized, modified or impaired.

## (c) Financial assets at fair value through OCI

Upon initial recognition, the Group can elect to classify irrevocably its equity investments as equity instruments designated at fair value through OCI when they meet the definition of equity under IAS 32 "Financial Instruments: Presentation" and are not held for trading. The classification is determined on an instrument-by-instrument basis.

Gains and losses on these financial assets are never recycled to profit or loss. Dividends are recognized as other income in the statement of profit or loss when the right of payment has been established, except when the Group benefits from such proceeds as a recovery of part of the cost of the financial asset, in which case, such gains are recorded in OCI. Equity instruments designated at fair value through OCI are not subject to impairment assessment.

## 3.6. De-recognition and impairment

#### **De-recognition**

A financial asset is primarily derecognized when:

- The rights to receive cash flows from the asset have expired, or
- The Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Group has transferred substantially all the risks and rewards of the asset, or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if, and to what extent, it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the Group continues to recognize the transferred asset to the extent of its continuing involvement. In that case, the Group also recognizes an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained.

#### **Impairment**

The Group and the Company recognize impairment losses for expected credit losses for all financial assets other than those measured at fair value through profit or losses.

For trade receivables, the Group and the Company applies a simplified approach in calculating ECLs (Expected Credit Losses) based on lifetime ECLs at each reporting date.

For other financial assets, the ECL is based on the 12-month ECL. The 12-month ECL is the portion of lifetime ECLs that results from default events on a financial instrument that are possible within 12 months after the reporting date. However, when there has been a significant increase in credit risk since origination, the allowance will be based on the lifetime ECL.

### 3.7. Loans and borrowings

Loans are initially recognized at their fair value, less any direct expense arising from the transaction. Subsequently, they are measured at amortized cost based on the effective interest rate method.

Profit or loss is recognized in the profit and loss account either through the depreciation procedure or when the related liabilities are written off.



#### 3.8. Trade receivables

Trade receivables, which generally have 30 to 120-day terms, are recognized initially at fair value and subsequently measured at amortized cost using the effective interest method, less provision for impairment.

Trade receivables include bills of exchange and promissory notes from customers.

For trade receivables which are not in default, the Group applies the simplified approach, in accordance with IFRS 9 and calculates ECLs based on lifetime expected credit losses. The Group has established a provision matrix that is based on the Group's historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment. On the other hand, trade receivables in default are assessed on a case by case basis. The amount of the provision is recognized in the statement of Profit and Loss and is included in "Selling and distribution expenses".

### 3.9. Cash and cash equivalents

The Group considers time deposits and other highly liquid investments with original maturity of three months or less, to be cash equivalents. For the purpose of the cash flow statement, cash and cash equivalents consist of cash at hand and in banks and of cash and cash equivalents as defined above.

#### **3.10.** Leases

### Company as lessee

The company recognizes a right-of-use asset and a lease liability at the beginning of the lease. The right-of-use is initially measured at cost, which includes the amount of the initial recognition of the lease liability, any lease payments that were performed at the beginning or before the start of the lease minus any optional lease motives received, any initial direct costs and the assessment of the obligation for eventual costs for the recovery of the right-of-use asset.

After the initial recognition, the right-of-use is measured at the acquisition value minus the accumulated depreciation and any impairment losses, adjusted to the potential revaluation of the lease liability.

The right-of-use is depreciated on a straight line basis until the end of the lease period, unless the lease contract provides for a transfer of ownership to the company at the end of the lease period of the asset in question. In such case, the right-of-use is depreciated during the useful life of the asset. In addition, the right-of-use is assessed for impairment losses, if any, and is adjusted accordingly in the case of revaluation of the lease liability.

The lease liability at the initial recognition consists of the present value of the remaining future payments. The company in order to discount the remaining future payments uses the interest rate implicit in the lease and if that rate cannot be readily determined, the incremental borrowing rate is used.

The lease payments that are included in the measurement of the lease liability include the following:

- fixed payments,
- variable payments depending on an index or an interest rate,
- amounts that are expected to be paid based on the guarantees of residual values,
- the exercise price that the company expects to apply and penalties for contract termination, if at the definition of the lease duration, the exercise of the termination right from the company has been considered.

After the commencement of the lease, the liability is reduced by the lease payments, increased by the financial expense and reassessed for any revaluations or modifications of the lease.

A reassessment is performed when there is a modification in the future lease payments that can be derived from the modification of an index or if there is a modification in the company's assessment for the amount expected to be paid for the guarantee of a residual value, modification in the lease duration and modification in the assessment of the exercise of the call option of the asset in question, if any. When the lease liability is readjusted, a respective readjustment is performed on the accounting value of the right-of-use or it's included in the results when the accounting value is reduced to null.

In accordance to the policy that the company opted to use, the right-of-use is recognized in a separate line in the financial statements under the title "Right-of-use assets" and the lease liability separate from the other liabilities under the account "Long-term lease liabilities". In



the cases where the company is a sub-lessor in an operating lease, the right-of-use that relates to the main contract is included in the category "Property investments".

The company opted to use the exception provided under IFRS 16 and not to recognize right-of-use and lease liability for leases that their duration does not exceed 12 months or for leases in which the asset is of low value (value less than € 5.000 when new).

## **Company as lessor**

i. Finance leases: In the case of finance lease in which the company acts as lessor, the total amount of the lease under the respective contract, is recorded under the category of loans and trade receivables. The difference between the present value (net investment) of the lease and the total amount of the lease, is recognized as a deferred interest and is recorded as a reduction of the receivable. The lease receipts reduce the total lease receivable, while the financial income is recognized under the effective basis. The lease receivables are assessed for impairment, as per IFRS 9.

ii. Operating leases: In the case of operating lease, the company records the leased asset as part of the company's assets, depreciating it based on its useful life. The lease amounts that relate to the use of the leased asset, are recognized as other income, under the effective basis.

When the company is a middle lessor, it assesses the sublease category through the right-of-use of the main lease, meaning that the company compares the terms of the main lease with the terms of the sublease. On the contrary, if the main lease is a short-term lease on which the company applies the exception described above, then it records the sublease as an operating lease. In such case, the company recognizes the lease amounts related to the sublease of the asset, as other income, under the effective basis.

#### 3.11. Income Taxes (Current and Deferred)

Current and deferred income taxes are computed based on the separate financial statements of each of the entities included in the consolidated financial statements, in accordance with the tax rules in force in Greece or other tax jurisdictions in which entities operate.

Income tax expense consists of income taxes for the current year based on each entity's profits as adjusted in its tax returns, additional income taxes resulting from the audits of the tax authorities and deferred income taxes, using substantively enacted tax rates.

Deferred income taxes are provided using the liability method for all temporary differences arising between the tax base of assets and liabilities and their carrying values for financial reporting purposes.

Deferred income tax liabilities are recognized for all taxable temporary differences:

- Except where the deferred income tax liability arises from goodwill amortization or the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.
- In respect of taxable temporary differences associated with investments in subsidiaries, associates and interest in joint ventures, except where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognized to the extent that it is probable that taxable profit will be available against which the deductible temporary differences and the carry-forward of unused tax losses can be utilized.

- Except where the deferred income tax asset relating to the deductible temporary differences arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.
- In respect of taxable temporary differences associated with investments in subsidiaries, associates
  and interest in joint ventures, except where the timing of the reversal of the temporary differences
  can be controlled and it is probable that the temporary differences will not reverse in the
  foreseeable future and there will be available taxable profit which will be used against temporary
  differences



Deferred tax assets are reviewed at each financial position date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilized.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply to the year when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the financial position date.

## 3.12. Employee benefits

Staff retirement obligations are calculated at the present value of the future retirement benefits deemed to have accrued, based on the employees earning retirement benefit rights steadily throughout the working period. The reserve for retirement obligations is calculated based on financial and actuarial assumptions and are determined using the projected unit credit actuarial valuation method (Project United Credit Method). Actuarial gains and losses are now recognized in other comprehensive income (OCI) and permanently excluded from profit and loss; expected returns on plan assets are no longer recognized in profit or loss, instead, there is a requirement to recognize interest on the net defined benefit liability (asset) in profit or loss, calculated using the discount rate used to measure the defined benefit obligation, and; unvested past service costs are now recognized in profit or loss at the earlier of when the amendment occurs or when the related restructuring or termination costs are recognized.

#### 3.13. Provisions and Contingencies

Provisions are recognized when the Group has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle this obligation and a reliable estimate of the amount of the obligation can be made.

Provisions are reviewed at each statement of financial position date and adjusted to reflect the present value of the expenditure expected to be required to settle the obligation. When the effect of time value of money is material, provisions are determined by discounting the expected future cash flows at a pretax rate that reflects current market assessments of the time value of money and, where appropriate the risks specific to the liability.

Contingent liabilities are not recognized in the financial statements but are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the financial statements but are disclosed when an inflow of economic benefits is probable.

### 3.14. Government grants

Government grants, which are related to the subsidization of tangible fixed assets, are recognized when there is reasonable assurance that the grant will be received, and all attaching conditions will be complied with. Grants relating to assets are recognized as deferred income and amortized in accordance with the useful life of the related asset. When the grant relates to an expense item, it is recognized as income over the periods necessary to match the grant on a systematic basis to the costs that it is intended to compensate.

## 3.15. Revenue Recognition

Revenue is defined as the amount that an economic entity expects to receive in return for the goods or services that has transferred to a customer, except the amounts that are received on behalf of third parties (VAT, other sales taxes, etc.). An economic entity recognizes revenues when (or as) it satisfies the obligation of a contract execution, by transferring the promised goods or services to the customer. The customer takes over the control of the good or the service, if he/she has the ability to direct the use and assume all the benefits from this good or service. The control is transferred during a period or at a single point in time. The revenue from the sale of goods is recognized when the control of the good is transferred to the customer, usually at its delivery, and there is no unfulfilled obligation that could



influence the acceptance of the good from the customer. The revenue from the provision of services is recognized in the accounting period in which the services are provided and is allocated according to the nature of the provided services, using either output methods, or input methods. The trade receivable is recognized when there is an unconditional right for the economic entity to receive the return for the provided contracted services towards the customer. The contracted asset is recognized when the group (or the company) has satisfied its obligations towards the customer, before the customer pays or before the payment is due, for example when the goods or services are transferred to the customer before the company's (or the group's) right for the issuance of an invoice. The contractual liability is recognized when the group (or the company) receives an amount from the customer (prepayment) or when it maintains a right on an amount which is deferred income, before the execution of the contractual obligations and the transfer of the goods or services. The contractual liability is derecognized when the contractual obligations are executed and the revenue is recorded in the financial statements.

The revenue from operating leases is recognized in the results through the fixed method during the lease period.

The revenue from interest is recognized with the use of the real interest rate. When there is an impairment of the loans or receivables, their accounting value is reduced to their recoverable value which is the present value of the expected future cash flows discounted with the initial real interest rate. Consequently, revenue from interest is accounted with the same interest rate (initial real rate) on the impaired (new book) value.

The revenue from dividend is recognized in the financial statements when their receipt right has been established.

### 3.16. Borrowing Costs

Borrowing costs are recognized as expense in the period in which they are incurred.

# 3.17. Dividend distribution

The distribution of dividends to the parent's shareholders is recognized as a liability in the financial statements when the distribution is approved by the Shareholders' Ordinary General Meeting.

#### 3.18. Fair value measurement

The Group measures financial instruments at fair value through profit or loss at fair value at each balance sheet data (please see note 18 "Short term investments" and note 31 "Fair Value Measurement"). The fair value of an asset is the value considered to be received for the sale of an asset or paid for the settlement of a liability in a normal transaction and in the open market at the valuation date. Fair value measurement is based on the assumption that the transaction of the sale of the asset or the transfer of the liability occurs either:

- In the primary market for the asset or liability, or
- In the absence of a main market, in the most advantageous market for the asset or liability.

The main or most advantageous market should be accessible to the Group. The fair value of an asset or liability is measured on the basis of all assumptions that market participants use in the valuation of an asset or liability, provided that the market participants act on their financial interest.

Measuring the fair value of a non-financial asset takes into account the ability of market participants to generate economic benefits from the use of the asset in its highest and best use or sale to another market participant that will use the asset for higher and better use. The Group uses valuation techniques that are appropriate to the circumstances and for which sufficient data are available to measure fair value by maximizing the use of relevant observable inputs and minimizing the use of non-observable inputs.



All assets and liabilities for which the fair value was measured or disclosed in the financial statements are classified within the fair value hierarchy as follows:

Level 1 - Observed / Listed (unadjusted) market prices in active markets for similar assets or liabilities.

Level 2 - Valuation techniques for which inputs that are relevant to fair value measurement, except for official stock prices included in Level 1, are directly or indirectly observable.

Level 3 - Valuation techniques for which inputs that are relevant to measuring fair value are not observable.

For the assets and liabilities recognized in the financial statements, the Group determines on a regular basis whether transfers have occurred between the levels of the hierarchy at the end of each reporting period.

For the purpose of fair value disclosures, the Group determines the categories of assets and liabilities based on the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

#### 3.19. Segment reporting

A business segment is defined as a group of assets and functions which provide products and services that are subject to different risks and returns than those of other business segments. A geographic segment is defined as a geographical area, where products and services are provided, and which is subject to different risks and returns from other areas.

### 4. NEW STANDARDS, INTERPRETATIONS AND AMENDMENT OF EXISTING STANDARDS

The accounting policies adopted are consistent with those adopted in the previous fiscal year, except for the following standards which the Group has adopted on January 1, 2023.

New standards, standard modifications and interpretations have been issued and are mandatory for annual accounting periods starting on 1st January 2023 or later.

Where the amendments and interpretations in force for the first time in the fiscal year 2023 are not mentioned otherwise, they have no effect on the (consolidated) financial statements of the Group (the Company). The Group (Company) did not adopt early standards, interpretations or modifications issued by the I.A.S.B. and adopted by the European Union but not mandatory in the fiscal year 2023.

#### IFRS 17 Insurance Contracts

On May 18, 2017, the International Accounting Standards Board issued IFRS 17, which, together with the amendments issued on 25 June 2020, supersedes the existing IFRS 4.

IFRS 17 establishes the principles for the registration, valuation, presentation and disclosure of insurance contracts with a view to providing a more uniform valuation and presentation approach for all insurance contracts.

IFRS 17 requires that the valuation of insurance liabilities is not carried out at historical cost but at current value in a consistent manner and by using:

- impartial expected weighted estimates of future cash flows based on updated assumptions;
- discount rates reflecting the cash flow characteristics of the contracts; and
- estimates of the financial and non-financial risks arising from the issuance of insurance contracts.

The new standard shall apply to annual accounting periods beginning on or after January 1, 2023.



# • IFRS 17 Insurance Contracts (Amendment) – "Initial Application of IFRS 17 and IFRS 9 – Comparative Information"

On December 9, 2021, the International Accounting Standards Board adopted a limited purpose amendment to the requirements for transition to IFRS 17 in order to smooth the accounting mismatches that arise in comparative information between insurance contract liabilities and related financial assets in the initial application of IFRS 17 and thereby improve the usefulness of comparative information for users of financial statements. It allows comparative information on financial assets to be presented in a way that is more consistent with IFRS 9.

The amendment shall apply to annual accounting periods beginning on or after 1 January 2023.

# • IAS 12 Income Taxes (Amendment) – "Deferred tax liabilities associated with assets and liabilities arising from a particular transaction"

On May 7, 2021, the International Accounting Standards Board issued an amendment to IAS 12 that limited the scope of the recognition exemption whereby entities in specific cases were exempted from recognizing deferred tax on initial recognition of assets or liabilities. The amendment clarifies that this exemption no longer applies to transactions that on initial recognition result in equivalent taxable and deductible temporary differences, such as leases for tenants and recovery obligations.

The amendment shall apply to annual accounting periods beginning on or after January 1, 2023.

# • IAS 1 Presentation of financial statements and Guideline for the Practical Application of IFRS No. 2: Disclosures of accounting policies (Amendments)

On February 12, 2021, the International Accounting Standards Board adopted an amendment to IAS 1 clarifying that:

- The definition of accounting policies is given in paragraph 5 of IAS 8.
- An economic entity shall disclose significant accounting policies. Accounting policies are important when, together with the other information contained in the financial statements, they can influence decisions made by the main users of the financial statements.
- Accounting policies for non-significant transactions are considered to be non-significant and should not be disclosed. Accounting policies, however, may be significant depending on the nature of some transactions, even if the amounts involved are insignificant. Accounting policies relating to significant transactions and events are not always significant as a whole.
- Accounting policies are important when users of financial statements need them in order to understand other important information on the financial statements.
- Information on how an economic entity has implemented an accounting policy is more useful to users of financial statements than standardized information or a summary of the provisions of IFRS.
- If an economic entity chooses to include non-significant information on accounting policies, that information should not prevent significant information on accounting policies.

Directives and explanatory examples are also added to the second Declaration of Practice to assist in the application of the concept of material when making judgements in accounting policy disclosures.

The amendments shall apply to annual accounting periods beginning on or after January 1, 2023.

# • IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors (Amendment) - 'Definition of Accounting Estimates'



On February 12, 2021, the International Accounting Standards Board adopted an amendment to IAS 8 that:

- It defined accounting estimates as monetary amounts in the financial statements subject to uncertainty as to their measurement.
- It specified that an accounting policy may require that financial statements are valued in such a way that uncertainty arises. In this case, an entity shall develop an accounting estimate. The development of accounting estimates shall include the use of crises and assumptions.
- In developing accounting estimates an entity uses valuation techniques and data.
- An economic entity may be required to change its accounting estimates. This fact by its nature is not related to previous years nor is it an error. Changes in valuation data or techniques are changes in accounting estimates unless related to a correction of an error.

The amendment shall apply to annual accounting periods beginning on or after January 1, 2023.

#### 5. FINANCIAL RISK MANAGEMENT

The Company and the Group operate, as is known, in a highly competitive and particularly demanding international environment, which is changing swiftly and rapidly. During the last years, the Company and the Group, systematically and with a specific development plan, try to strengthen its extroversion with steady and safe steps, not single meaning, but in the geographical areas that are of strategic interest, with emphasis on cutting-edge technologies and continuous technological upgrade of the products and solutions it provides, while at the same time developing new activities and promoting its entry into new markets, in order to further strengthen its competitiveness. At the same time, it monitors the developments in the domestic market.

Its specialized know-how, its many years of experience and presence in the field, its organization and the intense activity of all its executives, its wide renown in combination with the study, development and marketing of new products, but also the continuous improvement and upgrading of the existing ones, with emphasis on the quality and the ability of immediate satisfaction of demand but also of the changing needs of the final customers, as well as the creation of strong infrastructures and the infiltration of new markets, help the Company and the Group remain competitive, notwithstanding the inherent problems facing the sector, which problems have intensified especially during the financial crisis.

The controlled financial exposure of the Group and its significant qualitative and product differentiation, combined with the continuous development and upgrading of its products, as well as the expansion of the Group into new geographic markets, are the main resources available in order to minimize the negative consequences from the economic crisis of recent years. However, it is expected that the Group's revenues and results will also be affected during the current fiscal year, due to the intensity and the duration of the phenomenon and the lack of liquidity prevailing in the market and the looming and inevitable global recession for 2022, a consequence of the extraordinary negative geopolitical events, which leads a large part of the broad customer base addressed by the Group to suspension and/or time variation of investment plans and the postponement of modernization programs.

The usual financial and other risks to which the Group is exposed and which risks it may also face during the second (B) semester of the fiscal year 2023 are as follows:

Although this specific risk is of a limited extent owing to the special software categories developed and marketed by the Group, nevertheless, to avoid the reduction of demand due to the greater financial situation prevailing in the Greek market, the Group develops a large and wide range of products in



different categories, addressing the international market in order to counterbalance possible losses in specific market branches. The development and evolution of software products is based on the uninterrupted everyday monitoring and research of the market and new technologies, so that on entering new markets it may balance possible losses.

However, in view of the negative developments due to the still ongoing war between Russia and Ukraine, which has particularly adverse impact on the global supply chain, financial stability and economic activity and has led to a spike in the prices of energy, raw materials and consumer goods in general, the risk in question is considered at the present time as existing, significant enough and likely to affect the Company's results and activity. For this reason, particular emphasis is placed on the further strengthening of the Company's extroversion and on the expansion of the Group's international presence, as the geographical dispersion of the Group's activity is an essential compensating factor in the emerging recessionary environment.

## b. Risk of increased competition by imported businesses

This risk is always real and appreciable in the area where the Group operates, especially if we consider the fact that barriers to entry are not so strong in this area, as most of the technical terms used to implement and complete information systems and software product configuration are widespread, which allows foreign companies to penetrate the market with relative ease, taking advantage of comparative advantages, especially in terms of sizes.

The Company having now consolidated its extroverted orientation, confronts this risk with emphasis on the design and development of quality and modular products, on the systematic and targeted improvement, upgrade and adaptability of the products already marketed by it, on the representation of strong and world-renowned houses, on establishing long-term, trusting relationships with its customer base and on the expansion of its activities abroad. This risk is timeless and in that sense it is dealt with by the Management of the Company and the Group, always placing special emphasis in the field of quality and product differentiation and in general, in providing to customers high level services, while at the same time, by systematic reinforcement of extroversion, it upgrades its role and presence in the international market, a fact which renders it more resilient in confronting this risk. In addition, the constant increase in the global market size partially abates the effects of competition, so that the activity that takes place outside Greece, which constitutes a strategic orientation for the Company in recent years, compensates for the unavoidable losses in the Greek market.

# c. Risk of technological developments

The technological developments affect to a high degree the competitiveness of companies operating in the field of information technology. Companies that operate in the IT industry must be constantly aware of possible differentiations and developments in existing technology and make the necessary investments to ensure a high level of technology.

Based on the above, and for the greatest possible reduction of the risk of technological developments, the Group:

- ✓ Develops products in particularly efficient and internationally recognized platforms,
- ✓ Moves to continuous training and education of the staff in technological matters, in cooperation with internationally recognized bodies in the field of high technology,
- ✓ Offers innovative applications, corresponding to the complex needs and demands of the market.

For the above reasons, this specific risk is assessed as real but in any case as absolutely manageable at this particular period of time.

# d. Credit risk

The Management of the Company and the Group, on the basis of its internal principles of operation, ensures that the sales of goods and services take place towards customers of high credit reliability and



lending capacity. Owing to the expansion of the activities of the Company and the Group abroad, the said risk is real in relation to customers originating from other countries (especially from countries of Africa, Asia and N. America) for whom the efficient check of their creditworthiness and reliability, is not always easy. For this reason, the Company and the Group constantly develop and evolve internal mechanisms of operation (regarding the process of negotiations, contracts and project management), with the view to more completely addressing the specific danger. Within the said context and the assessment methods available to the Group, it has not faced so far any possible exposures of significant size, for which no adequate provision has been formed. Therefore, the said risk, although real in view of the greater negative economic climate, it is assessed today as controllable. However, if there is a deterioration of the conditions for the development of economic activity in the coming months, especially in the Greek market, this risk may affect the results of the Company

For a better understanding and presentation of the above, we display the following tables:

	GI	ROUP	COMPANY		
	30.06.2023	31.12.2022	30.06.2023	31.12.2022	
Trade and other commercial receivables	5.048.236	5.831.082	1.918.040	1.804.916	
Other receivables	9.997.785	7.933.088	9.169.982	7.117.580	
Other financial assets	168.461	174.588	3.959.040	3.408.245	
Short term investments	5.678.364	3.998.177	3.174.961	2.825.469	
Cash & cash equivalents	8.779.275	10.155.828	3.618.011	3.203.155	
Total	29.672.121	28.092.763	21.840.034	18.359.365	

The account "Other Receivables" includes an amount of € 2.56 million. This amount concerns two disputed claims from entities of the wider Public Sector with amounts of € 2,067 thousand and € 489 thousand which have not yet been finalized to date so that it is possible their forced collection, but based on the pre-trial decisions that have been issued and the progress from a judicial point of view, the management of the Company believes that it will be vindicated. The Company considers that the above interest claims are reasonable, well-founded and documented, as on the one hand there is evidence of delivery of the equipment and services and on the other hand the debtors continue to operate normally in their markets and consequently there is no objective evidence of impairment of value on of said requirements.

Trade receivables analysis

rade receivables analysis						
	GRO	DUP	COMPANY			
	30.06.2023	31.12.2022	30.06.2023	31.12.2022		
Not due	3.983.387	4.629.874	1.601.549	1.386.195		
Past due balances	5.705.243	5.773.422	4.551.392	4.602.507		
Balance	9.688.630	10.403.296	6.152.941	5.988.702		
Formed impairment provision	(4.640.393)	(4.572.214)	(4.234.901)	(4.183.786)		
Fair value of receivables	5.048.237	5.831.082	1.918.040	1.804.916		

The accounts "receivables from customers" is non-interest bearing and usually settles in 30 - 120 days. The time of collection of receivables from ongoing projects depends on the progress of the work. The impairment forecast was based on the maturity of the debts in accordance with the adopted credit policy in combination with the historical consistency and solvency of the customers taking into account the current economic circumstances.

## e. Liquidity risk

At the time of preparing this Report, there is no particular liquidity risk for the Company. Loans and other liabilities fall short of reserves, short-term investments and receivables, which ensures the smooth financing of the Company.



It is noted that the non-discounted contractual cash flows coincide with the book value of loans and liabilities.

In any case, in order to limit this risk, the Company's Management systematically and closely monitors the cash flows and outflows of the Group. The Group's loans and other liabilities are shown in the following tables:

GROUP 30.06.2023					
	Contractual	1-3	3-12	1-5 years	Accounting
	<b>Cash Flows</b>	months	months		Liabilities
Loans	6.451.707	383.839	285.714	5.782.154	6.415.136
Trade and other creditors	10.676.615	6.350.338	3.548.337	777.940	10.676.615
Subtotal: Cash liabilities	17.128.322	6.734.177	3.834.051	6.560.094	17.091.751
plus:					
Grants Received	232.904	4.416	13.247	215.241	232.904
Deferred income	2.405.761	928.102	1.477.659	-	2.405.761
Provision for staff retirement indemnities and for unaudited fiscal years taxes	770.824	-	-	770.824	770.824
Subtotal: Non-Cash liabilities	3.409.489	932.518	1.490.906	986.065	3.409.489
Total liabilities	20.537.811	7.666.695	5.324.957	7.546.159	20.501.240

GROUP 31.12.2022						
	Contractual	1-3	3-12	1-5 years	Accounting	
	<b>Cash Flows</b>	months	months		Liabilities	
Loans	6.694.034	1.327.793	285.714	5.050.902	6.664.409	
Trade and other creditors	9.480.037	5.841.096	2.666.948	971.992	9.480.036	
Subtotal: Cash liabilities	16.174.071	7.168.889	2.952.662	6.022.894	16.144.445	
plus:						
Grants Received	216.000	4.416	13.247	198.337	216.000	
Deferred income	2.124.530	1.018.602	962.952	142.976	2.124.530	
Provision for staff retirement indemnities and for unaudited fiscal years taxes	814.978	-	-	814.978	814.978	
Subtotal: Non-Cash liabilities	3.155.508	1.023.018	976.199	1.156.291	3.155.508	
Total liabilities	19.329.579	8.191.907	3.928.861	7.179.185	19.299.953	

#### f. Exchange risk

The Group operates internationally and is therefore exposed to exchange rate risk arising mainly from the US dollar and the British pound. This risk arises mainly from commercial transactions in foreign currency, as well as from net investments in economic entities abroad. The Company's Management constantly monitors the exchange risks that may arise and evaluates the possible need to take relevant measures, but at the present time, the general uncertainty that exists in the global financial environment and the fluctuation of exchange rates, makes the due to a risk existing and able to affect the Group's results and performance during the second (B) semester of the current fiscal year.

#### g. Interest rate risk

The interest rate risk for the Company is currently considered manageable, given that the Company has a limited and in any case controlled exposure to bank lending. The Group's policy is to maintain the total amount of borrowing at variable interest rates and to intervene correctively, whenever necessary, and



at the same time to avoid, to the extent permitted by business activity in general, exposure to further lending.

The limited exposure of the Group to loan funds makes the change in interest rates unimportant for the Group's results. It is noted that the Group's cash reserves and cash equivalents exceed all bank loans.

### h. Risks from climate change

The term 'Climate change' means global climate change due to human activities and caused mainly by an increase in the concentration of greenhouse gases in the atmosphere.

The Company, recognizing both the risks associated with the phenomenon of climate change and its obligations in relation to the need to continuously improve its environmental performance, follows a path of sustainable development and carries out its activities in a way that ensures the protection of the environment.

To address the risks of climate change, the Company promotes and implements a policy that focuses on the following axes:

- ✓ design of an emergency plan for the management and reaction to extreme natural phenomena on the premises of the Group's companies;
- ✓ assessment of the impact of the Company's activities on the environment, recording and evaluating potential risks, taking the necessary preventive measures, carrying out regular checks to confirm implementation and assessing the effectiveness of the measures;
- ✓ replacement of energy-intensive equipment with new, lower energy requirements;
- √ raising awareness and informing the Company's employees about energy saving issues;
- ✓ continuous information, training and awareness of staff, in a manner adapted to the tasks and needs of each employee in order to promote an environmentally responsible culture;
- ✓ motivation of the Company's partners in environmental protection and strengthening their environmental awareness.

#### i. Risks from the current developments in Ukraine

Given that the Group does not have a presence in Russia and Ukraine through a subsidiary, there does not appear to be an immediate risk in terms of both the Group's productive operation or employee safety. Additionally, there seems to be no direct impact on the Group's turnover since there are no significant implementations in these countries.

However, given the extroversion of the Group, the negative impact of the ongoing war conflict on the global economic activity, the continuous revaluations and delays in the supply chain, the intense inflationary pressures that are expected to be a more permanent phenomenon, the slowdown of economic growth at the global level, as well as the impossibility of making safe forecasts and estimates regarding the intensity, duration and overall resolution of the crisis at the present time, make this risk capable of affecting the Group's activity and performance in general. For this reason, the Management monitors on a permanent and systematic basis the developments that change at a rapid rate, in order to ensure the smooth operation of both the Company and the Group.

#### j. Risks from the energy crisis

The energy crisis at the global level was reinforced by the war conflict in Ukraine, due to the dependence of Europe on Russia in the supply of natural gas and oil, causing repeated increases in their disposal prices. According to the forecasts, further negative impacts are expected during the following months due to the energy crisis at the global level. Therefore, the maintenance of the energy crisis may bring about a further increase in the Group's operating expenses but also reduce the demand for the Group's products and services depending on the duration and intensity of the phenomenon. In any case, the Group's Management monitors the developments closely and on a daily basis, while evaluating and



taking the measures deemed appropriate and necessary to limit the impacts of the energy crisis, so that the Group's financial performance and results are affected to the least possible extent.

# **6. SEGMENT REPORTING**

For administrative purposes, the Group has organized its entity according to the categories of products and services in which it operates. In particular, the Group's activities constitute two main categories: a) that of solutions aimed at the financial sector and b) that of business solutions aimed at public and private organizations.

The results of these sectors for the periods ending on 30 June 2023 and 30 June 2022 respectively, as well as the net total of the assets of the sectors on 30 June 2023 (correlated with the corresponding total on 31.12.2022) are as following:

01.01-30.06.2023	Financial Solutions	Business Solutions	Total
Sales	10.093.514	4.090.462	14.183.976
Less: Intercompany	(1.674.801)	-	-
Sales to third parties	8.418.713	4.090.462	12.509.175
Gross profit	4.711.898	1.221.114	5.933.012
Other income			526.349
Operating costs (disposal, administration and			(4.354.863)
research)			
Other operating expenses			(28.506)
Operating result			2.075.992
Financial income / (cost)			(192.492)
Profit before tax			1.883.500
Income taxes			(393.991)
Results after taxes			1.489.509
Non-controlling interests			1.394
Net Results after Tax attributable to the Shareholders of the Parent Company			1.490.903

01.01-30.06.2022	Financial Solutions	Business Solutions	Total
Sales	9.275.995	3.505.341	12.781.336
Less: Intercompany	(1.041.725)	(1.560.654)	(2.602.379)
Sales to third parties	8.234.270	1.944.687	10.178.957
Gross profit	4.389.445	309.273	4.698.718
Other income			934.157
Operating costs (disposal, administration and research)			(3.999.930)
Other operating expenses			(15)
Operating result			1.632.930
Financial income / (cost)			(155.191)
Profit before tax			1.477.739
Income taxes			(433.970)
Results after taxes			1.043.769
Non-controlling interests			(2.648)



Net Results after Tax attributable to the		
Shareholders of the Parent Company		1.041.121

30.06.2023	Financial Solutions	Business Solutions	Unallocated	Total Amounts
Intangible assets	12.946.141	20	-	12.946.161
Tangible assets	-	10.408	4.870.097	4.880.505
Other assets	8.664.231	10.807.112	12.122.148	31.593.491
Total liabilities	(4.711.063)	(5.474.140)	(10.316.037)	(20.501.240)
Net asset value	16.899.309	5.343.400	6.676.208	28.918.917

31.12.2022	Financial Solutions	Business Solutions	Unallocated	Total Amounts
Intangible assets	12.517.777	20	-	12.517.797
Tangible assets	-	10.408	4.538.036	4.548.444
Other assets	13.713.528	9.125.210	7.268.004	30.106.742
Total liabilities	(5.092.212)	(3.850.075)	(10.357.665)	(19.299.952)
Net asset value	21.139.093	5.285.563	1.448.375	27.873.031

The Company has chosen to organize its entity according to product and service categories. Specifically, in the case of the Company, there are two main categories, that of solutions aimed at the wider financial sector (such as Finuevo Suite, Finuevo Core, Finuevo Digital, RiskAvert, Axia, Acumen.plus) and that of solutions aimed at public bodies and organizations and mainly concern the assignment and implementation of ad hoc projects.

The Company has chosen to organize its entity in this way, by product categories as above, and not by geographic regions, as it does not consider it representative because "research & development" which is an important factor for the Company is not related to geographic regions, and also, the results per geographical area are likely to be influenced by topical reasons and therefore do not provide reliable information. For example, a new customer in a certain geography is billed with licenses that do not repeat next year, even though the same customer is retained next year and billed with maintenance contracts, which are of lower value than licenses.

Nevertheless, for more complete information to the investing public, it is announced that during the first half of 2023, 56% of the Group's total revenues came from non-domestic customers, while 83% of the Financial Sector's revenues relate to foreign sales.

#### 7. DISCONTINUED ACTIVITIES

The discontinued activities of the comparable period 01/01/2022 - 06/30/2022 that appear in the statement of total revenues and the statement of cash flows concern the sale of the Business Unit of Ticketing Management and Customs Operations Management which was carried out on June 14, 2022. For further information, see note 7 of the Financial Statements for the fiscal year ended December 31, 2022.

#### 8. EXPENSE ANALYSIS

The expenses of the Group and the Company from continuing activities, for the (A) semester of 2023 and the corresponding period of the fiscal year 2022 are analyzed as follows:

	GRO	UP	CO	MPANY
	30.06.2023	30.06.2022	30.06.2023	30.06.2022
Cost of goods sold	1.578	(156)	1.578	(156)



Remuneration and staff costs	6.124.986	5.183.704	2.569.689	2.211.705
Fees and expenses of third parties	4.052.990	3.292.314	3.225.640	2.333.478
Third party benefits	276.104	233.034	144.722	125.481
Taxes Fees	51.505	68.644	28.169	29.260
Other Expenses	573.500	506.413	407.542	327.052
Depreciation of fixed assets	1.030.785	1.014.256	422.236	331.725
Total	12.111.448	10.298.209	6.799.576	5.358.545

The distribution of costs is as follows:

	GRO	DUP	COMPANY	
	30.06.2023	30.06.2022	30.06.2023	30.06.2022
Cost of Sales	6.576.163	5.480.239	3.876.690	2.833.789
Distribution costs	1.902.000	1.605.668	1.077.410	941.617
Administrative expenses	1.144.743	1.098.660	739.108	632.528
Research Expenses	1.308.120	1.295.602	543.105	531.868
Total	10.931.026	9.480.169	6.236.313	4.939.802
Capitalized Expenses				
Software Development Costs	1.180.422	818.040	563.263	418.743
Total	12.111.448	10.298.209	6.799.576	5.358.545

The number of permanent personnel on June 30, 2023 and June 30, 2022 as well as the payroll costs for the periods 01.01.2023-30.06.2023 and 01.01.2022-30.06.2022 of the Group and the Company are analyzed as follows:

	30.06	5.2023	30.06.2022		
	GROUP COMPANY		GROUP	COMPANY	
Number of personnel	192	103	190	107	
Total cost	6.124.986	2.569.689	5.183.704	2.211.705	

### 9. INCOME TAX

The amount of taxes has been calculated using the actual tax rates for each fiscal year. Non-deductible expenses include mainly provisions that are reversed by Management when calculating income tax.

Income tax statements are filed on a yearly basis, but profits and losses reported for tax purposes are concluded when the tax authorities review the tax returns and taxpayers' books at the time that the related tax liabilities are settled. Tax losses, to the extent that are recognized by the tax authorities, may be used to offset profits for the five following fiscal years after the current fiscal year.

The following is a reconciliation for nominal and effective tax rates for the Group and the Company:

	GROUP		COM	1PANY
	30.06.2023	30.06.2022	30.06.2023	30.06.2022
Profit before tax (continuing and discontinued activities)	1.883.500	2.874.430	1.483.793	2.409.571
Income tax at company tax rate 2023, 2022: 22%	414.370	632.374	326.434	530.106
Tax effect of non -taxable income	(33.998)	(40.383)	(176.000)	(366.454)
Revaluation of deferred tax assets	-	22.306	-	-
Tax effect of different tax rates applicable to other countries where the Group operates	(109.956)	(71.975)	-	-
Tax effect of non-tax deductible expenses	122.215	121.675	87.998	69.642
Prior year tax differences	(8.629)	72.792	(9.992)	(52.072)



Differences of tax audit and other taxes	9.989	4.453	-	-
Income taxes	393.991	741.242	228.440	181.222
Income tax from continuing operations shown in the income statement	393.991	433.970	228.440	(126.050)
Income tax from discontinued operations	-	307.272	-	307.272

Deferred tax accounts for the Group and the Company are analyzed as follows:

	GRO	DUP	COMPANY		
	30.06.2023	30.06.2022	30.06.2023	30.06.2022	
Deferred tax assets	1.166.430	1.244.648	624.017	523.174	
Deferred tax liabilities	(818.411)	(903.232)	(343.338)	(321.590)	
	348.019	341.416	280.679	201.584	

The fact that in some cases, income and expenses are accounted for in a different time from the date when such income is tax charged or the expenses are deducted for the purpose of determining the taxable income, creates the need to account for deferred tax assets or deferred tax liabilities.

The movement of the deferred tax asset (liability) is as follows:

	GRC	DUP	COMPANY		
	30.06.2023	30.06.2022	30.06.2023	30.06.2022	
Beginning balance	291.655	335.104	211.040	215.705	
Purchase of subsidiary	-	-	-	-	
Income tax credit/(debit)	56.364	6.312	69.639	(14.121)	
Exchange differences	348.019	341.416	280.679	201.584	
Ending balance	30.06.2023	30.06.2022	30.06.2023	30.06.2022	

The nature of the temporary differences and the breakdown of the fiscal year 01.01.2022-31.12.2022 for the Group, is as follows:

GROUP	Beginning Balance	Debits / Credits (-) of Results	Debits / Credits (-) of OCI	Ending Balance
Provisions for doubtful	373.288	11.245	-	384.533
Intangible asset write-offs	(423.626)	(52.368)	-	(475.994)
Leases	(27.086)	40.289	-	13.203
Provisions for Staff Compensation	162.517	(11.293)	-	151.224
Land-building revaluation adjustment	(289.298)	889	-	(288.409)
Difference in depreciation rates	44.679	(9.158)	-	35.521
Deferred expenses	1.239	57.880	-	59.119
Revenues / expenses accrued	(22.190)	1.346	-	(20.844)
Tax loss receivable	493.134	16.324	-	509.458
Impairment provision on Inventories	7.139	(1.455)	-	5.684
Deferred income	(35.829)	2.665	-	(33.164)
Other impairment provisions	7.688	-	-	7.688
Total	291.655	56.364	-	348.019

The nature of the temporary differences and the breakdown of the fiscal year 01.01.2022-31.12.2022 for the Company, is as follows:



COMPANY	Beginning balance	Debits / Credits (- ) of Results	Debits / Credits (-) of OCI	Ending Balance
Provisions for doubtful	338.089	11.245	-	349.334
Intangible asset write-offs	140.050	7.608	-	147.658
Provisions for Staff Compensation	31.679	(685)	-	30.994
Land-building revaluation adjustment	(293.881)	-	-	(293.881)
Difference in depreciation rates	(6.372)	(6.409)	-	(12.781)
Deferred income	(36.677)	57.880	-	21.203
Other impairment provisions	38.152	-	-	38.152
Total	211.040	69.639	-	280.679

### **10. EARNINGS PER SHARE**

The earnings per share are calculated by dividing net earnings attributable to Shareholders by the weighted average number of common shares outstanding during the period, excluding shares purchased by the Company that are shown as own shares (note 21). The calculation of earnings per share on 30.06.2023 and 30.06.2022 is as follows:

### **Continuing activities**

	GRO	DUP	COMPANY	
	30.06.2023	30.06.2022	30.06.2023	30.06.2022
Net profit attributable to the shareholders of the parent company	1.490.903	1.041.121	1.255.352	1.138.930
Weighted average number of shares in circulation	24.377.687	23.860.623	24.377.687	23.860.623
Basic earnings per share	0,0612	0,0436	0,0515	0,0477

The calculation of the impaired earnings per share on 30.06.2023 and 30.06.2022, respectively, is as follows:

# **Continuing activities**

	GROUP		COMPANY	
	30.06.2023	30.06.2022	30.06.2023	30.06.2022
Net profit attributable to the shareholders of the parent company	1.490.903	1.041.121	1.255.352	1.138.930
Weighted average number of outstanding shares	24.377.687	23.860.623	24.377.687	23.860.623
Revaluation for stock options	330.149	342.482	330.149	342.482
Weighted average number of shares for the calculation of impaired earnings per share	24.707.836	24.203.105	24.707.836	24.203.105
Impaired earnings per share	0,0603	0,0430	0,0508	0,0471

Impaired earnings per share are obtained by adjusting the weighted average of existing ordinary shares during the period for potentially issued ordinary shares. The Company has shares of this class, which result from a program of granting stock options to the personnel of the Group.

#### 11. TANGIBLE FIXED ASSETS



Tangible fixed assets of the Group are presented as follows:

GROUP	Land	Buildings	Mechanical Equipment	Means of transportation	Furniture and other equipment	Total
Acquisition value <b>01.01.2022</b>	2.050.000	4.224.131	1.062	38.016	3.107.781	9.420.990
Additions in period	-	266.532	-	-	192.100	458.632
Reductions in period	-	-	-	-	(669)	(669)
Exchange differences	-	(996)	-	-	(3.114)	(4.110)
Balance 31.12.2022	2.050.000	4.489.667	1.062	38.016	3.296.098	9.874.843
Additions in period	-	310.173	-	-	158.400	468.573
Reductions in period	-	-	-	-	-	-
Exchange differences	-	(991)	-	-	(8.062)	(9.053)
Balance 30.06.2023	2.050.000	4.798.849	1.062	38.016	3.446.436	10.334.363
Accumulated depreciations 01.01.2022	-	(2.170.642)	(1.062)	(38.016)	(2.895.340)	(5.105.060)
Reductions in period	-	-	-	-	-	-
Depreciation in period	-	(130.406)	-	-	(90.933)	(221.339)
Accumulated depreciations 31.12.2022	-	(2.301.048)	(1.062)	(38.016)	(2.986.273)	(5.326.399)
Reductions in period	-	261	-	-	2.563	2.824
Depreciation in period	-	(70.839)	-	-	(59.444)	(130.283)
Accumulated depreciations 30.06.2023	-	(2.371.626)	(1.062)	(38.016)	(3.043.154)	(5.453.858)
Net book value 01.01.2022	2.050.000	2.053.489	_	-	212.441	4.315.930
Net book value 31.12.2022	2.050.000	2.188.619	-	-	309.825	4.548.444
Net book value 30.06.2023	2.050.000	2.427.223	-	-	403.282	4.880.505

Tangible fixed assets of the Company are presented as follows:

COMPANY	Land	Buildings	Mechanical Equipment	Means of transportation	Furniture and other equipment	Total
Acquisition value <b>01.01.2022</b>	2.050.000	4.190.257	-	36.842	840.112	7.117.211
Additions in period	-	266.532	-	-	122.024	45.819
Reductions in period	-	-	-	-	-	-
Balance 31.12.2022	2.050.000	4.456.789	-	36.842	962.136	7.505.767
Additions in period	-	310.173	-	-	147.423	457.596
Reductions in period	-	-	-	-	-	-
Balance 30.06.2023	2.050.000	4.766.962	-	36.842	1.109.559	7.963.363
Accumulated						
depreciations	-	(2.152.367)	-	(36.841)	(722.037)	(2.911.245)
01.01.2022						
Reductions in period	-	-	-	-	-	-



Depreciation in period	-	(126.208)	-	-	(43.068)	(169.276)
Accumulated						
depreciations	-	(2.278.575)	-	(36.841)	(765.105)	(3.080.521)
31.12.2022						
Reductions in period	-	-	-	-	-	-
Depreciation in period	-	(68.870)	-	-	(35.842)	(104.712)
Accumulated	-	(2.347.445)	-	(36.841)	(800.947)	(3.185.233)
depreciations						
30.06.2023						
Net book value	2 050 000	2 027 000		4	110.075	4 205 066
01.01.2022	2.050.000	2.037.890	-	1	118.075	4.205.966
Net book value	2 050 000	2 170 214		1	107.031	4 425 246
31.12.2022	2.050.000	2.178.214	-	1	197.031	4.425.246
Net book value	2.050.000	2.419.517	_	1	308.612	4.778.130
30.06.2023				_	230.022	

Land and buildings were revalued on 01.01.2004 by independent appraisers at their fair value and the differences were recognized in retained earnings. Historical cost is selected as the basis for the subsequent valuation of these items.

#### 12. GOODWILL

Goodwill for the Group is analyzed as follows:

Subsidiaries (Cash flow units)	Balance	Increase	Decrease	Exchange	Balance
	31.12.2022			differences	30.06.2023
CENTEVO AB	1.385.330	-	-	(80.229)	1.305.101
LOGIN S.A.	687.350	-	-	-	687.350
GLOBAL SOFT S.A.	294.809	-	-	-	294.809
Goodwill	2.367.489	-	-	(80.229)	2.287.260

Check of goodwill for possible impairment is conducted annually as well as when there is evidence of impairment.

On June 30, 2023, the Group did not carry out an impairment test because there were no indications to indicate that the book value of the Cash Flow Generating Units may be impaired.

## **13. INTANGIBLE ASSETS**

The intangible assets of the Group are analyzed as follows:

GROUP	Development Cost Complete	Purchased software	Other Intangible Assets	Development Cost Incomplete	Total
Acquisition cost 01.01.2022	11.859.881	133.082	1.169.783	3.348.770	16.511.516
Additions in period	1.320.158	15.935	-	2.595.000	3.931.093
Exchange differences	(121.507)	-	(58.245)	-	(179.752)
Reductions in period	(3.183.489)	(7.916)	-	-	(3.191.405)
Balance 31.12.2022	9.875.043	141.101	1.111.538	5.943.770	17.071.452
Additions in period	1.156.295	5.378	-	187.827	1.349.500
Exchange differences	(120.977)	-	(39.675)	-	(160.652)
Reductions in period	-	-	-	-	-



Balance 30.06.2023	10.910.361	146.479	1.071.863	6.131.597	18.260.300
Accumulated depreciations 01.01.2022	(7.400.848)	(122.098)	(417.349)	-	(7.940.295)
Reductions in period	2.503.540	7.915	-	-	2.511.455
Exchange differences	27.372	-	12.923	-	40.295
Depreciation in period	(1.337.727)	(4.291)	(190.581)	-	(1.532.599)
Accumulated depreciations 31.12.2022	(6.207.663)	(118.474)	(595.007)	-	(6.921.144)
Reductions in period	-	-	-	-	-
Exchange differences	39.944	-	14.060	-	54.004
Depreciation in period	(640.130)	(2.631)	(91.498)	-	(734.259)
Accumulated depreciations 30.06.2023	(6.807.849)	(121.105)	(672.445)	-	(7.601.399)
Net book value 31.12.2022	3.667.380	22.627	516.531	5.943.770	10.150.308
Net book value 30.06.2023	4.102.512	25.374	399.418	6.131.597	10.658.901

The Company's intangible assets are broken down as follows:

COMPANY	Development Cost Complete	Purchased software	Other Intangible Assets	Development Cost Incomplete	Total
Acquisition cost 01.01.2022	4.517.183	45.574	-	-	4.562.757
Additions in period	852.455	15.935	-	-	868.390
Reductions in period	(3.183.489)	-	-	-	(3.183.489)
Balance 31.12.2022	2.186.149	61.509	-	-	2.247.658
Additions in period	620.963	5.378	-	-	626.341
Reductions in period	-	-	-	-	-
Balance 30.06.2023	2.807.112	66.887	-	-	2.873.999
Accumulated depreciations 01.01.2022	(2.433.634)	(42.103)	-	-	(2.475.737)
Reductions in period	2.503.540	-	-	-	2.503.540
Depreciation in period	(604.491)	(3.173)	-	-	(607.664)
Accumulated depreciations 31.12.2022	(534.585)	(45.276)	-	-	(579.861)
Reductions in period	-	-	-	-	-
Depreciation in period	(314.893)	(2.631)	-	-	(317.524)
Accumulated depreciations 30.06.2023	(849.478)	(47.907)	-	-	(897.385)
Net book value					
31.12.2022	1.651.564	16.233	-	-	1.667.796
Net book value 30.06.2023	1.957.634	18.980	-	-	1.976.614



Intangible assets include the cost of developing banking platforms and investment management, purchased software as well as acquired intangible assets through redemptions. It is noted that the software development costs of the year include expenses of the Company and the Group (see note 8), as well as software development costs by third parties on our behalf. The incomplete development costs relate to purchased software from third parties (mainly development platforms) that will be implemented by a newly established subsidiary of the Group (established within 2020) and which has been subject to the provisions of the Development Law 4399/2016.

#### 14. INVESTMENTS IN SUBSIDIARIES

The change in the value of investments in subsidiaries is analyzed as follows:

COMPANY	Balance at 31.12.2022	Increases (Decreases) in period	Balance at 30.06.2023
GLOBAL SOFT S.A.	881.639	-	881.639
PROFILE SYSTEMS & SOFTWARE (CYPRUS) LTD	3.800.195	-	3.800.195
PROFILE DIGITAL SERVICES S.A.	580.000	-	580.000
PROFILE TECHNOLOGIES SINGLE MEMBER S.A.	2.000.000	-	2.000.000
Total	7.261.834	-	7.261.834

#### **15. INVENTORIES**

The Group's and Company's inventories are analyzed as follows:

	GR	OUP	COMPANY		
	30.06.2023	31.12.2022	30.06.2023	31.12.2022	
Inventories	79.860	92.922	72.744	66.943	
Impairment provision	-	-	-	-	
Total	79.860	92.922	72.744	66.943	

The Group's and Company's inventories mainly include electronic equipment and ready-to-use software that are used in the projects that are being implemented.

#### **16. TRADE AND OTHER COMMERCIAL RECEIVABLES**

The trade receivables of the Group and the Company are analyzed as follows:

	GROUP		COMPANY	
	30.06.2023	31.12.2022	30.06.2023	31.12.2022
Customers	12.009.082	12.719.947	8.524.884	8.357.156
Minus disputed receivables transferred to other receivables	(2.555.761)	(2.555.761)	(2.555.761)	(2.555.761)
Customer balance	9.453.321	10.164.186	5.969.123	5.801.395
Billing notes received	7.104	7.104	3.696	3.696
Postdated cheques	228.204	232.006	180.122	183.611
Total trade receivables	9.688.629	10.403.296	6.152.941	5.988.702
Minus: Provision for impairment	(4.640.393)	(4.572.214)	(4.234.901)	(4.183.786)
Final Balance	5.048.236	5.831.082	1.918.040	1.804.916



The accounts "receivables from customers" is non-interest bearing and usually settles in 30-120 days. The time of collection of receivables from ongoing projects depends on the progress of the work. The impairment provision was based on the maturity of the debts in accordance with the adopted credit policy in combination with the historical consistency and solvency of the customers taking into account the current economic circumstances.

The movement of the Provisions for impairment of Receivables is as follows:

	GROUP	COMPANY
Balance 31.12.2021	4.487.135	4.132.836
Provision as per IFRS 9	85.079	50.950
Write-offs	-	-
Balance 31.12.2022	4.572.214	4.183.786
Provision as per IFRS 9	68.179	51.115
Write-offs	-	-
Balance 30.06.2023	4.640.393	4.234.901

#### 17. PREPAYMENTS AND OTHER RECEIVABLES

Advance payments and other receivables of the Group and the Company are analyzed as follows:

	GF	ROUP	COMPANY		
	30.06.2023	31.12.2022	30.06.2023	31.12.2022	
Advances	619.874	559.696	615.862	655.955	
Greek State	130.207	428.139	112.430	199.975	
Prepaid expenses	119.998	174.235	61.154	121.220	
Accrued income receivable	6.310.164	3.751.342	6.173.530	4.011.272	
Other debtors	3.437.416	3.579.372	2.822.868	2.785.113	
Total	10.617.659	8.492.784	9.785.844	7.773.535	

These other receivables are considered to be short-term. Their fair values are considered to approximate their book values.

- The fund Revenues Receivable refers to a recognized value from implemented services which, however, based on the contracts with customers, had not been invoiced until 30.06.2023. Revenues receivable mainly relate to implementation contracts with two public sector bodies, while the related costs are presented in the Accrued expenses and interest payable line (note 28).
- Under the account "Other debtors" an amount of  $\leq 2.56$  thousand is included, which relates to two claims under litigation, from the wider public sector with amounts of  $\leq 2.067$  thousand and  $\leq 489$  thousand, that have not yet been finalized in court so that they can be enforced, but have been tried on the first degree with a positive outcome for the company. The company considers that the interest-bearing claims, are reasonable, well-founded and documented, as on the one hand there are the evidence of delivery of equipment and services (a fact which was demonstrated during the court proceedings) and on the other hand the debtors continue to function normally on their markets, there is therefore no objective evidence of impairment on those receivables.

#### **18. SHORT-TERM INVESTMENTS**

The short-term investments of the Group and the Company are analyzed as follows:

	GROUP	COMPANY
--	-------	---------



	30.06.2023	31.12.2022	30.06.2023	31.12.2022
Opening Balance	3.998.177	3.012.258	2.825.469	2.406.422
Additions in period	2.163.030	1.883.441	852.542	875.141
Sales in period	(482.859)	(864.784)	(482.859)	(563.271)
Total short-term investments	5.678.348	4.030.915	3.195.152	2.718.292
Plus revaluation at fair value	16	(32.738)	(20.191)	107.177
Exchange rate differences	-	-	-	-
Ending balance	5.678.364	3.998.177	3.174.961	2.825.469

The amounts of short-term investments refer to financial placements in securities, mutual funds and other securities traded on regulated markets. They primarily aim to place part of the Group's liquidity on safe investments in order to ensure the adequacy of the financing of the investment program for the Group's development and as a "natural" foreign exchange risk offset by the Group's non-euro projects. An important part of these additions and sales concerns the recycling / reinvestment of these short-term placements.

The short-term investments are calculated at fair value through profit or loss.

### 19. CASH AND CASH EQUIVALENTS

The cash and cash equivalents of the Group and the Company are analyzed as follows:

	G	GROUP	COMPANY		
	30.06.2023	31.12.2022	30.06.2023	31.12.2022	
Cash on hand	11.699	6.895	5.798	417	
Cash in banks	8.767.576	10.148.933	3.612.213	3.202.738	
Total	8.779.275	10.155.828	3.618.011	3.203.155	

Available cash and cash equivalents represent cash in the Group and Company funds and bank deposits available on demand. Bank deposits are charged with interest at floating rates based on monthly bank rates.

# **20. SHARE CAPITAL AND SHARE PREMIUM**

Company's Share Capital movement is as follows:

	Shares	Share Capital	Share Premium
Balance 01.01.2022	12.013.916	5.646.540	2.484.127
Share Capital Increase	-	-	-
Capital increase through special reserves	-	-	-
Increase from stock options issue	349.963	80.492	216.977
Share capital decrease	12.013.916	(120.139)	-
Balance 31.12.2022	24.377.795	5.606.893	2.701.104
Share Capital Increase	-	-	-
Capital increase through special reserves	-	-	-
Increase from stock options issue	-	-	-
Stock split	24.377.795	5.606.893	2.701.104
Balance 30.06.2023	12.013.916	5.646.540	2.484.127

The Regular General Meeting of the Company's shareholders, held on 12/05/2022, decided to reduce the nominal value of the share from 0.47 Euro to 0.23 Euro and the simultaneous increase of the total



number of shares from 12,013,916 to 24,027 .832 common, registered shares (stock split), with replacement of each (1) old common, registered share with two (2) new common, registered shares. After the above change, the Company's share capital on June 30, 2022 amounted to € 5,526,401 (December 31, 2021: € 5,646,540) divided into 24,027,832 common shares, with a nominal value of € 0.23 each. At the same time, a special purpose reserve was formed, according to art. 31 par. 2 of Law 4548/2018 in the amount of 120.14 thousand for rounding purposes of the new nominal value of the share.

In addition, pursuant to the decision of the Board of Directors of the Company dated 06.12.2022 and in the context of the annual implementation of the Share Allocation Program approved by the 1st Repetitive Annual General Meeting of shareholders of May 25, 2018 to selected executives of the Company and its affiliated companies, the share capital was increased by the amount of eighty thousand four hundred and ninety one Euro and forty nine cents (€80,491.49), with the issuance of three hundred forty nine thousand nine hundred and sixty three (349,963) new common, registered shares, with a nominal value of twenty three cents of Euro (€0.23) each and a sale price of eighty-five cents of Euro (€0.85) per share, the difference between the sale price of the new shares above and their nominal value, of Euro 216,977.06, purchased in a special reserve account "Difference from issue of premium shares".

Following this, the Company's share capital today amounts to five million six hundred six thousand eight hundred ninety-two thousand Euros and eighty-five cents (€5,606,892.85) and is divided into twenty-four million three hundred seventy-seven thousand seven hundred and ninety-five (24,377,795) common, registered shares,

#### **21. OWN SHARES**

The change in the Group's and Company's own shares is analyzed as follows:

	G	GROUP	COMPANY	
	Share	Value	Share	Value
Balance 01.01.2022	26.379	143.145	26.379	142.048
Purchase of own shares during the year 2022	348.788	1.023.953	348.788	1.023.953
Selling of own shares during the year 2022	-	-	-	-
Balance 31.12.2022	375.167	1.167.098	375.167	1.166.001
Purchase of own shares 01.01.2023-30.06.2023	55.774	174.169	55.774	174.169
Selling of own shares 01.01.2023-30.06.2023	(430.000)	(1.337. 037)	(430.000)	(1.337. 037)
Balance 30.06.2023	941	4.230	941	3.133

#### 22. RESERVES

The change in the Group's and Company's reserves is analyzed as follows:

GROUP	01.01.2023	Change	30.06.2023
Legal reserve	836.505	-	836.505
Tax free reserve of special tax regulations	2.638.579	-	2.638.579
Other Reserves	6.967.860	800.000	7.767.860
Reserves from stock options	966.203	105.593	1.071.796
Special investment reserve cover ICT4GROWTH	852.851	-	852.851
Total	12.261.998	905.593	13.167.591

COMPANY	01.01.2023	Change	30.06.2023
---------	------------	--------	------------



Legal reserve	796.389	-	796.389
Tax free reserve of special tax regulations	2.639.597	-	2.639.597
Other Reserves	6.967.860	800.000	7.767.860
Reserves from stock options	966.203	105.593	1.071.796
Special investment reserve cover ICT4GROWTH	796.080	-	796.080
Total	12.166.129	905.593	13.071.722

#### **24. LOANS**

The long-term and short-term loans of the Group and the Company are analyzed as follows:

	GROUP		COI	MPANY
	30.06.2023	31.12.2022	30.06.2023	31.12.2022
Long-term debt	857.143	2.142.857	857.143	2.142.857
Total long-term debt	857.143	2.142.857	857.143	2.142.857
Bank loans	2.922.470	2.908.045	1.682.325	1.669.238
Long-term loans payable in the next 12 months	2.635.523	1.613.507	2.635.523	1.613.507
Total short-term debt	5.557.993	4.521.552	4.317.848	3.282.745
Total debt	6.415.136	6.664.409	5.174.991	5.425.602

Loans are simply bilateral loans (not convertible, syndicated, etc.) with a variable interest rate with a total borrowing cost of 2.65%, which is considered and is indeed a market rate. Borrowing costs are expected to be higher in the current year 2023 due to the change in EURIBOR, but most of the increase is expected to be compensated as the group maintains strong cash reserves that are positively affected by the rise in international interest rates.

Long-term loans have a maturity of (4) years and a grace period of 12 months. The amounts of long-term loans that are payable within 12 months from the date of preparation of the financial statements have been carried over and are presented in short-term liabilities.

#### 24. EMPLOYEES' BENEFITS LIABILITY DUE TO SERVICE TERMINATION

The Group and the Company recognizes as a liability for employees benefits due to service termination the present value of the legal commitment it has undertaken for the payment of lump sum compensation to the personnel who leave due to retirement.

		GROUP	СОМ	PANY
	30.06.2023	31.12.2022	30.06.2023	31.12.2022
Pension benefit liabilities	721.334	744.960	140.886	144.000
Total	721.334	744.960	140.886	144.000

Pension benefit liabilities were calculated with an estimate for the 1st semester of 2023 based on the actuarial study carried out on 31.12.2022 by a company of independent actuaries.

#### 25. GRANT OF STOCK OPTION RIGHTS TO STAFF

The Board of Directors of the Company at its meeting on January 16, 2020, following the authorization given by the 1st Repetitive Annual General Meeting of the shareholders on May 25, 2018, regarding the establishment of a Share Option Scheme to the members of the Board of Directors, the Directors and the staff of the Company, proceeded to the preparation of the specific terms of this Plan.

The duration of the plan shall be fixed until the year 2025, in the sense that the total rights to be allocated to beneficiaries may be exercised no later than November 2025.



The number of Rights to be allocated under the above plan may amount to up to six hundred thousand (600,000), for its total duration (until 2025). Accordingly, the maximum number of shares to be issued, if the Board of Directors grants the maximum number of Rights and the Beneficiaries exercise all of them, may not exceed 600,000 shares.

In order to exercise the rights that have matured, the Beneficiaries must, at the time of exercise, have an employment contract and/or a paid mandate with the Company in force or be employed by virtue of a decision of the Company's Management in a company belonging to the Group.

Finally, it was provided that in case of corporate events or actions or the occurrence of other corporate events, the terms of the Plan may be adjusted by the Board of Directors, in a way that the rights of the Beneficiaries are not affected. The program in question is in full development and already up to now a total of 551,686 rights have been exercised out of a total of 998,277 (1) allocated rights

The changes in the number of options during the fiscal year are as follows:

	Number of rights
Opening balance (01.01.2022)	460.054
Granted	336.500
Exercised	(349.963)
Expiration / forfeiture of rights	-
Closing balance (31.12.2022)	446.591
Granted	-
Exercised	-
Expiration / forfeiture of rights	-
Closing balance (30.06.2023)	446.591

<sup>(\*)</sup> the number of rights has been adjusted as a result of the business operation of the split (1n/1p) share.

The mature and exercisable rights at 30.06.2023 amount to 154,136.

Fair value per option was calculated using the Black & Scholes valuation model. The important variables involved in this model are the share price, the training price, the discount rate and the volatility of the share price.

The variables on the basis of which the above were calculated are:

	Granted in 2022	Granted in 2020
Exercise price	€ 0,85	€ 0,85
Grant date	25.10.2022	16.01.2020
Share price at concession date	€ 2,94	€ 1,985
Stock Volatility	35%	35%
Risk Free Rate	3,00%	0,46%

From the valuation of the rights granted, the period 01.01.2023-30.06.2023 was charged with the amount of Euro 105,593.

#### **26. GOVERNMENT GRANTS**

 $<sup>^{(1)}</sup>$  the final number of rights has been adjusted as a result of the corporate deed of the split (1n/1p) of the share.



The Group has recognized long-term liabilities as deferred income for the long-term portion of government grants that is to be systematically and rationally recognized in income over the useful life of the fixed assets. Depreciation is accounted for in the period's results using the straight-line method according to the useful life of the corresponding subsidized assets.

The subsidies of the Group and the Company are analyzed as follows:

	GROUP	COMPANY
Balance 01.01.2022	262.217	71.012
Recognized Grant in 2022	81.000	-
Depreciation of Grants for the fiscal year 2022	(89.385)	(64.067)
Balance 31.12.2021	253.832	6.945
Recognized Grant in 2022	149.708	149.708
Depreciation of Grants for the fiscal year 2022	(143.407)	(127.964)
Balance 31.12.2022	260.133	28.689
Minus: Short-term amount of government grants carried	(27.220)	(11 705)
over to next year revenue.	(27.229)	(11.785)
Long-term amount of Government Grants	232.904	16.904

It is noted that there are no unfulfilled conditions in relation to the above investment plans, the said investments have been completed and certified by the competent bodies and also, the subsidies have been paid and the amounts have been registered upon their collection as a debit to the reserve accounts. Also, grants amounting to €27.23 thousand have been transferred to the Revenues of subsequent fiscal years, which concerns part of the grants recognized in the next 12 months (see note 28).

## **27. SUPPLIERS**

The Group and Company suppliers are analyzed as follows:

	GROUP		CON	MPANY
	30.06.2023	31.12.2022	30.06.2023	31.12.2022
Suppliers	1.521.147	1.756.983	1.384.283	1.032.729
Checks payable	65.322	222.647	65.322	207.986
Total	1.586.469	1.979.630	1.449.605	1.240.715

#### 28. OTHER PAYABLES

Other payables for the Group and the Company are analyzed as follows:

	GROUP		COMPANY	
	30.06.2023	31.12.2022	30.06.2023	31.12.2022
Customer advances	1.399.475	799.461	1.881.920	783.983
Accrued expenses and interest payable	3.208.858	2.835.630	2.646.969	2.408.689
Accrued Income	2.405.761	2.124.530	847.901	579.970
Other liabilities	2.308.850	818.406	2.208.628	721.806
Total	9.322.944	6.578.027	7.585.418	4.494.448

Specifically, Accrued Expenses relate to the recognition of service costs for Company's projects, from services rendered but which were not invoiced by suppliers until 30.06.2023, based on contracts with suppliers, but whose recognized value calculated in accordance with the measurement of the completion stage of the service in relation to its estimated total cost.

The revenues of subsequent years concern € 27.23 thousand in the transfer to revenue of subsequent years of the part of the grants (see note 26) that are recognized in the next 12 months. The remaining



amount of the account amounting to € 2,378 thousand refers to invoiced revenues from maintenance contracts that relate to a subsequent period and were not recognized in the first semester of 2023.

#### 29. TRANSACTIONS WITH AFFILIATED PARTIES

The Company's transactions with its subsidiaries are analyzed as follows:

		Sales	Purch	nases
Intercompany transactions	30.06.2023	30.06.2022	30.06.2023	30.06.2022
GLOBAL SOFT S.A.	62.694	62.329	-	-
PROFILE SYSTEMS & SOFTWARE (CYPRUS) LTD	482.360	298.521	-	-
PROFILE SOFTWARE (UK) Ltd	123.472	148.296	-	-
PROFILE DIGITAL SERVICES S.A.	5.520	1.566.175	-	-
PROFILE TECHNOLOGIES SINGLE MEMBER S.A.	4.320	4.320	298.788	223.932
LOGIN S.A.	221.929	163.921	-	6.300
CENTEVO AB	-	-	-	-
Total	900.295	2.243.562	298.788	230.232

The terms of the transactions with the parties involved provide that sales to and purchases from, affiliated parties are made at prevailing market prices at that time (arm's length basis).

Sales to subsidiaries mainly concern expenses incurred by the Company on behalf of the subsidiaries, mainly for the following:

- The support and planning of the commercial and technical implementation of projects in the operational area of financial solutions,
- Designing and implementing other software programs that may be used by affiliates.

The balances of receivables and payables of the Company with the affiliated companies at the end of the current fiscal year, as well as of the previous one, are analyzed as follows:

	Receivables		Liabilities	
Intercompany balances	30.06.2023	30.06.2022	30.06.2023	30.06.2022
GLOBAL SOFT A.E.	22.012	29.257	2.523	1.569
GLOBAL SOFT S.A.	633.343	897.113	-	50.302
PROFILE SYSTEMS & SOFTWARE (CYPRUS) LTD	171.987	171.835	-	-
PROFILE SOFTWARE (UK) Ltd	39.564	70.584	96.117	-
PROFILE DIGITAL SERVICES S.A.	1.243	1.278.223	424.643	-
PROFILE TECHNOLOGIES SINGLE MEMBER S.A.	119.684	205.317	271.877	223.932
LOGIN S.A.	39.217	97.514	57.024	56.300
CENTEVO AB	-	-	-	-
Total	1.027.050	2.749.843	852.184	332.103

The cost of remuneration for the members of the Board of Directors and the Managing Directors of the Group and the Company for the year 2023 amounted to € 541 thousand (30/06/2022: € 481 thousand).

The balance of the parent company's bond issue to its 100% subsidiary "PROFILE TECHNOLOGIES SINGLE MEMBER S.A." amounted on 30/06/2023 to € 3.900.000 (30/06/2022: €1.400.000).

The amount of € 1.400.000 has been granted in application of the Decision of 31 August 2021 of the Governing Council and the amount of € 2.500.000 has been granted in application of decision of the Governing Council of 01/11/2022.

The product of the aforementioned Joint Bond Loan will be used by the 100% subsidiary company exclusively for the smooth and on-time implementation of the medium-term business plan it has designed, in accordance with the more specific terms and conditions of the relevant announcement of the Development Law 4399/ 2016, to which it has been subjected.



#### **30. LEASES (IFRS 16)**

The analysis of both rights of use and lease obligations by applying IFRS 16 for the period 01.01.2023-30.06.2023 is as follows:

	GROUP
Right-of-use assets 01.01.2022	538.234
Additions in period	786.723
Exchange differences	31.067
Depreciations in period	(364.814)
Right-of-use assets 31.12.2022	991.210
Exchange rate differences	(29.932)
Depreciations for the period	(166.242)
Right-of-use assets 30/06/2022	795.036
Recognized Liabilities 01.01.2022	585.062
Additions in period	817.814
Interests for the period	12.869
Payments for the period	(373.407)
Balance 31.12.2022	1.042.338
Reductions for the period	(24.215)
Interests for the period	14.193
Payments for the period	(184.029)
Balance 30/06/2022	848.287
Long-Term lease liabilities	796.879
Short-Term lease liabilities	51.408
Balance 30/06/2022	848.287

#### **31. FAIR VALUE MEASUREMENT**

**Fair Value:** The carrying amounts reflected in the accompanying statements of financial position for cash and cash equivalents, trade and other accounts receivable, prepayments, trade and other accounts payable and accrued and other current liabilities, approximate their respective fair values due to the relatively short-term maturity of these financial instruments.

The fair value of the Group's and the Company's long-term loans as at 30.06.2022, as shown in the financial statements, does not differ significantly from the book value, as they relate to simple bilateral loans from banking institutions with floating interest rates that are within the market, they are based on euribor plus a margin (spread) and are therefore variable according to market conditions. Also, the loans are in euros, and are not convertible, nor do they have any encumbrances, commitments or special clauses.

Consequently, although these loans are classified in the category 1-5 years, there is no difference between the fair value and the accounting obligations in relation to those liabilities.

The Group uses the following hierarchy to determine and disclose the fair value of financial instruments, by valuation technique:



- ✓ Level 1: traded (unadjusted) prices in active markets for similar assets or liabilities;
- ✓ <u>Level 2:</u> other techniques for which all inputs that have a significant effect on recorded fair value are observable either directly or indirectly,
- ✓ <u>Level 3:</u> techniques that use inputs that have a significant effect on recorded fair value and are not based on observable market data.

For assets and liabilities recognized in the financial statements on a recurring basis, the Group determines if there have been transfers between hierarchy levels, through the re-evaluation and classification (based on the lower level data that are important for the measurement of fair value as a whole) at the end of each reference period.

At each reference date, the Group analyzes the changes in value of liabilities subject to recalculation and revaluation in accordance with its accounting policies. For this analysis, management verifies the major inputs applied in the later assessment, confirming the data used in the valuation, through contracts and other relevant documents.

During this period, there were no transfers between Level 1 and Level 2, and no transfers into and out of Level 3 for fair value measurements.

The table below provides the hierarchy of the fair values of the Group's assets and liabilities.

Assets and liabilities measured at fair value	Note	Measurement Date	Amount ( €)	Level 1	Level 2	Level 3
Short-term investments at fair value through profit or loss	17	30.06.2023		٧	-	-

The valuation of Financial assets at fair value through profit or loss is based on their current market value on their trading market.

### **32. CONTINGENT LIABILITIES**

There are no litigation or arbitration disputes as well as decisions of judicial or arbitration bodies that have or are likely to have a material impact on the financial position or operation of the Company and the Group.

The Group and the Company have contingent liabilities in respect of matters arising in the ordinary course of business. No material charges are expected to arise from contingent liabilities. No substantial additional payments are expected at the date of preparation of these semi-annual financial statements.

The guarantees through letters of guarantee issued by bank institutions on 30/06/2022 concern the following:

	GROUP	COMPANY
Guarantees to ensure good execution of contracts with suppliers	28.700	28.700
Participation guarantees	645.595	645.595
Guarantees to ensure good execution of contracts with customers	5.781.927	5.781.927
Total	6.456.222	6.456.222

The tax unaudited fiscal years of the Group's companies are as follows:

NAME OF COMPANY	UNAUDITED FISCAL
	YEARS
PROFILE SA (*)	2017-2022
COMPUTER INTERNATIONAL FRANCHISE LTD	2007-2022
GLOBAL SOFT S.A(*)	2017-2022
PROFILE SYSTEMS & SOFTWARE (CYPRUS) LTD	2017-2022



PROFILE SYSTEMS (UK) LTD	2018-2022
PROFILE DIGITAL SERVICES S.A.(*)	2017-2022
LOGIN S.A.	2019-2022
PROFILE TECHNOLOGIES SINGLE MEMBER S.A. (**)	2020-2022
CENTEVO AB	2009-2022

<sup>\*</sup> For the years 2017-2021 an unreserved Tax Certificate has been issued by chartered accountants, in accordance with Article 65A par. 1 of Law4174/2013.

For the year 2023, the Group's subsidiaries in Greece, have been reviewed through a tax audit from the Chartered Accountants as per the provisions of article 65A of the law 4174/2013. This tax audit is in progress and the related tax certificate is expected to be issued following the issuance of the six-monthly financial statements for the period 01.01.2023-30.06.2023. If additional tax liabilities arise until the completion of the tax audit, the Group's management assumes that they will not have a significant impact on its financial statements.

The subsidiaries which are based abroad, are not subject to mandatory statutory tax audit. Audits are carried out exceptionally where appropriate by the tax authorities of each country on the basis of specific criteria. Tax liabilities resulting from the submission of the annual tax return remain under the control of the tax authorities for a certain period of time, in accordance with the tax laws of each country.

#### **33. POST BALANCE SHEET EVENTS**

Apart from the acquisition of own shares within the framework of the Company's own share purchase program, which was already mentioned in the Board of Directors' Report, Section E, there are no events subsequent to the balance sheet of June 30, 2023, concerning either the Company or the Group, to which reference is required by International Accounting Standards (IFRS).

N. Smyrni, September 22, 2023

President of the BoD	Managing Director	Director of Financial Services
Stasinopoulos Charalampos	Angelides Evangelos ID 1157610	Samonakis Nikolaos ID AI 051267

<sup>\*\*</sup> The subsidiary Profile Technologies Single Member S.A. was established in 2020.